**Cathy Uzar**

**COUNTY:** Martin  
**CURRENT SFS POSITION:** Food Nutrition Manager  
**FSNA/SNA MEMBER FOR:** 16 years  
**OFFICES HELD:** Local President, Local President-Elect, Local Nutrition Chair, Local Membership Chair; FSNA Nutrition Standards Committee Member

**What are the advantages of FSNA membership to school food service employees?**

FSNA membership allows us to be advocates for our profession as well as for those children who depend on us for what may be the only nutritious meals that they will eat in a day. Being a member also allows us to further our education as well as mentor others who would like to do the same.

**What do you believe the role of FSNA is/should be?**

To enlighten and enable Food Nutrition Employees to reach their maximum potential while embracing Industry Standards, Best Practices and Professional Development.

**What experiences have prepared you to run for Region Director-Elect?**

I have served my local association as President and Membership Chair. Attended FSNA Conferences, Region VI Seminars, FSNA Leadership Trainings as well as traveled to Tallahassee to attend LAC. In addition, I hold a state level volunteer leadership position with the American Cancer Society.

**If elected Region Director-Elect, what issues will you address on behalf of the Association’s members?**

I would encourage mentorship as well as education for our members, it is much easier climbing that ladder to a successful and meaningful work life when someone is guiding you in the right direction. We must all become lifelong learners in order to accomplish our goals!

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**Candidates for Sustaining Industry Partner (SIP) Representative**

*Only SIP Member companies may vote for the SIP Representative. Each member company receives one vote.*

**Lisa Douglas,** **KeyImpact Sales & Systems, Inc.**  
**K-12 Education Segment Manager, KeyImpact Sales & Systems**

I have been an active member of FSNA since joining Orange County Public Schools (OCPS) foodservice in 2005. I was a Food Service Manager of an elementary school for 6 years where I received Manager of the Year from FSNA and OCPS. My team received OCPS Team of the Year two years in a row. During that time, I was president of the local association and received the FSNA Gold Award. After leaving OCPS I worked for a manufacturer, Food Service Charter Company, before joining KeyImpact as the K-12 Education Segment Manager. I have a passion for serving children healthy, well-balanced, nutritious meals. I believe we are here for the children – they are what is important. I would like to be considered for this position because I believe that partnering with vendors and districts creates opportunities to provide the best possible product for the children!

**Edward “Ned” Hawkins**  
**Regional Sales Manager - Florida, AdvancePierre Foods**

Hello! I have been involved in the school food service industry since I first started selling CN seafood products into the Carolina schools through Biggers Brothers in the mid-1980s. Since then I worked primarily east of the Mississippi, constantly striving to increase participation and growing the seafood category by pioneering the USDA Commodity Pollock Program. I will never forget the overwhelmingly positive response we received when we first introduced the new items to the nation right here in Florida.
at our state commodity show six years ago. Since then I have gone on to be the National K12 Director for a major manufacturer and have been on the ACDA processing board. Currently, however, I have “down-sized” and reside in Sarasota working as the Regional Manager, for a major food company.

So while I may not have the longest of ties to the Florida School Nutrition Association and the state itself, I can already tell you I have strong ties to the Sunshine State, its children and our group of dedicated school and manufacturing professionals. I can’t tell you the immense pride I have in the trenches – and not behind a desk - crisscrossing the state to build belief in all our manufacturing efforts and providing solutions to those with needs.

As for Industry, I have complete confidence in my abilities to “promote the Association’s Plan of Action,” to collaborate with fellow SIP members and of course to meet all calendar requirements of the office.

**Vicki Marchesi, Paramount Marketing Group**

**K-12 Specialist, Paramount Marketing Group**

I started my career in Child Nutrition in 1998. I worked as a cafeteria manager at several grade levels for Seminole and Orange County until 2013. In that time, I held several local and state positions:

- President of Seminole County School Nutrition Association 2003-2004
- President of Orange County School Nutrition Association 2007-2008
- Chair of Scholarships and Awards OCSNA 2009-2011
- Region IV Director of FSNA 2010-2012

In 2013, I moved to the manufacture side with Quick Cuisine, and then on to the broker side as a K-12 Specialist with Paramount in late 2015.

The Association has played a big part in developing my career in foodservice. I would like to be your SIP Representative because I feel it is important to give back to the association and the industry.

**Mike Teders**

**Senior Vice President New Business Development, AccuTemp Products**

Having been involved with school food service for over 20 years, I've seen first-hand the struggles and victories that our Florida districts, Florida equipment dealers and manufacturers have experienced. It truly takes a partnership of all to successfully feed the students that rely on a hot, nutritious breakfast and lunch every day in our schools. It starts with listening; listening to our directors, equipment coordinators and kitchen staff, listening to our dealer partners, manufacturers and the local factory representatives.

It's important that we also listen to our customers, the young people, those who we are trying to raise into the world leaders of tomorrow. This listening leads to understanding their needs and how we can exceed these needs. Only then can we all work together to put a plan in motion to serve the best meals possible. As your SIP Representative-Elect, I feel this approach will ensure our success with the FSNA and I hope to earn your vote.

**Adriel Zahnisrer**

**K12 Specialist, Waypoint**

A graduate of Johnson & Wales University with degrees in Culinary Arts and Nutrition/Dietetics, Adriel Zahnisrer has worked as a Chef and/or Dietitian for nearly ten years. Adriel uncovered school foodservice as a viable career back in 2009 when she became a substitute food service professional for Sarasota County Schools. She quickly moved up the ranks as a five-hour employee, holding confidence that her commitment would grant a slot in the infamous Sarasota County FNS Dietetic Internship Program. In 2011, Adriel became a Dietetic Intern and accepted Beverly Girard’s offer to join her team as Nutrition Educator. Five years later, Adriel joined Waypoint where she works as a K12 Specialist. Happy to combine her talents in Culinary Arts and expertise as a Registered Dietitian, Adriel is a resource for Florida school foodservice operators. Her dedication to schools, knowledge of nutrition and meal programs, support for Florida school districts and desire to network and grow with School Nutrition Association members makes her a great candidate for the position of Sustaining Industry Partner Representative.