



# LEAD Summit Leadership Training

## Full Agenda

### Wednesday, June 23rd

**7:15-8:15**

**Open registration and check-in**

**Start of LEAD  
Summit**

**8:15-8:30**

**Opening remarks**

*President Roy Pistone*

**8:30-10:00**

**Your Personal Presence & Emotional Intelligence**

*Jennifer Webb, UF*

People skills—the ability to understand what others need from an emotional intelligence perspective—are enormous. This program focuses on two key aspects of success: identifying how others see you and how to make adjustments, and adapting the key wisdom of Emotional Intelligence including the power of empathy. Understanding the emotions of yourself and others is essential to become a good leader, laying the groundwork for conflict resolution, communication, and giving praise.

**10:00-10:15**

**Coffee break**

**10:15-12:15**

**Understanding Yourself and Others to Build the Team**

*Jennifer Webb, UF*

Highly successful teams require specific skills. This program focuses on the importance of attitude—yours, examining personality styles at work and why it matters, how to encourage differences of opinion in order to be more effective and how to inspire and influence others to be their best. You will be able to take these skills and gain a better understanding of your team and yourself, improving communication and collaboration all while encouraging diversity and celebrating your team's differences.

**12:15-1:15**

**Networking Lunch**

Sponsored by Peterson Farms



## Wednesday, June 23rd (continued)



**1:15-3:15**

### **Prioritize for Work-Life Balance**

*Laurel Brown, UF*

This session will equip you with tools to help effectively manage stress and prioritize your time by identifying what is important. We will also look at how work-life integration is key to achieving balance, building resilience, and maintaining a healthy personal and professional outlook. Use the skills you learn to experience a more calm, productive and satisfying day, and transition to a more peaceful evening.

**3:15-3:00**

### **Zen break**

**3:30-6:00**

### **Industry Partner Lightning Rounds**

New Products! Foods! Twists on Preparation & Presentation! Small groups of attendees will go table to table for quick, highly informative presentations from 16 Sustaining Industry Partners. The small group setting will allow for questions and answers, and plenty of sharing about new products, company information, trends, or new uses for existing products.

**6:30-7:30**

### **Reception**

## Thursday, June 24th

**7:00-8:00**

**Open registration and check-in for Leadership Training attendees**

**Start of  
Leadership  
Training**

**8:00-8:15**

**Opening remarks**

**8:15-9:15**

### **Campaign Romaine: High Tech Farming, Fresh From Florida**

In this session, you'll learn how to boost participation by using FDACS' Farm to School program, taking advantage of new gardening technology, and getting creative with Florida's stellar produce. Unleash your creativity as you watch a chef demonstration and enjoy samples. From brainstorming recipes to creating a marketing plan, you'll get tips to create a successful Farm to School initiative and WOW your customers.



## Thursday, June 24th (continued)



**9:15-10:15**

### **Power of Focus; Boosting Personal Productivity**

*Laurel Brown, UF*

In this session, you will improve your capacity to deal with distractions and interruptions and develop a greater ability to plan and manage your personal workflow. Habits and their effect on productivity will be discussed and we will identify some time thieves and the impact of procrastination on our personal productivity. At the end of the hour, you'll be able to keep the distractions aside and focus on the most important tasks at hand, saving you time and energy.

### **End of LEAD Summit**

**LEAD Summit attendees are welcome to stay through the rest of Leadership Training**

**10:15-10:45**

**Coffee break**

**10:45-11:45**

**FSNA Board Installation & President's Leadership Story**

**11:45-12:00**

**Break**

**12:00-1:00**

### **Becoming a R.E.A.L. Successful Person**

Sponsored by S&F Foods

*Welton James*



Join us for this captivating and impactful keynote presented by experienced speaker, Qdoba catering director, and author Welton James. With decades of experience, Welton is ready to share his knowledge on what it takes to become a R.E.A.L. successful person, encompassing the qualities it takes to build and sustain relationships, equip your staff to be their best, keep and spread the right kind of attitude, and discover the mindset it takes to be an effective leader. These abilities are in all of us, it only takes a commitment to achieve our best.

**1:00-1:15**

**Break**



## Thursday, June 24th (continued)



**1:15-4:15**

### **Essentials of Effective Management**

*Jennifer Webb, UF*

Managers are made, not born, and this program offers powerful tools to help you become an exceptional manager. You will learn: skills to listen for the real message and non-verbal communication, how to communicate with confidence, how to give feedback, and strategies to handle difficult conversations. This deep-dive session will leave you with a strong understanding of the most important tools of management, which, with practice, will make you ready to conquer the challenges of your workday with ease.

**4:15-5:15**

### **All about FSNA - Rally and Doorprizes**

Join us as we end the day with a bang! FSNA committee and board members will update you on the opportunities offered through the association, and the benefits you can receive. Put on your thinking cap as we quiz you on the day's information and hand out fun prizes!

## Friday, June 25th

**9:00-1:00**

### **SNS Exam**

Pre-registration required. The SNS credential signifies that an individual has passed the School Nutrition Specialist exam, demonstrated the knowledge and competencies necessary to manage school nutrition programs, and is dedicated to continuing their professional development. When you have completed the exam, walk out with your head high, knowing that you gave it your best shot and soon you might have your SNS! Please allow 6-8 weeks for your results.

Hosted at the Manatee County School Nutrition Office.

**End of Event**

**Thank you, sponsors!**

