

## WHAT IS A SIP?

A Sustaining Industry Partner (SIP) of the association shall be an industry, business, or organization that does not qualify as an individual school food service employee with a school district and is interested in furthering the programs of the association. Such as food, technology, point of sale, apparel, equipment, consultant, etc.



## JOIN TODAY

MEMBERSHIP IS PER COMPANY, NOT PER INDIVIDUAL.

MEMBERSHIP IS BASED ON A 12 MONTH CYCLE, WHICH BEGINS THE DAY YOU PAY YOUR DUES.

JOIN BY DOWNLOADING, COMPLETING, AND SUBMITTING THE MEMBERSHIP FORM TO THE FSNA OFFICE. CHECK OR CREDIT CARD PAYMENT MUST BE PROVIDED TO PROCESS MEMBERSHIP

OR

JOIN ONLINE WITH A CREDIT CARD PAYMENT.

[WWW.FLORIDASCHOOLNUTRITION.ORG/SIP](http://WWW.FLORIDASCHOOLNUTRITION.ORG/SIP)

## Lead the way with FSNA...

### NEED MORE INFORMATION?

CONTACT:

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(850) 878-1832

VISIT OUR WEBSITE FOR ADDITIONAL  
INFORMATION ON  
MEMBERSHIP AND SPONSORSHIP  
OPPORTUNITIES

[WWW.FLORIDASCHOOLNUTRITION.ORG](http://WWW.FLORIDASCHOOLNUTRITION.ORG)  
UNDER THE TAB LABELED "INDUSTRY PARTNERS"

BE SURE TO "LIKE" US ON FACEBOOK



Florida School Nutrition Association, Inc.  
124 Salem Court  
Tallahassee, FL 32301



*TO ADVANCE CHILD NUTRITION  
PROGRAMS THAT PROMOTE WELLNESS AND  
ACADEMIC SUCCESS, WHILE  
PROMOTING LEADERSHIP DEVELOPMENT  
OPPORTUNITIES TO MEMBERS.*

HEADQUARTERED IN TALLAHASSEE, SERVING 67  
COUNTIES IN FLORIDA WITH MORE THAN 3,500  
MEMBERS

AFFILIATED NATIONALLY WITH THE SCHOOL  
NUTRITION ASSOCIATION, WITH MORE THAN  
50,000 MEMBERS

DEVOTED TO ENHANCING STUDENT HEALTH AND  
WELL-BEING BY PROMOTING HEALTHY SCHOOL  
MEALS AND SOUND NUTRITIONAL EDUCATION



**SUSTAINING  
INDUSTRY PARTNER  
(SIP) MEMBERSHIP  
INFO**

# MEMBERSHIP BENEFITS

**Website:** Each member company is listed on the FSNA website under the tab: Industry Partners/ List of Current SIP Members.

**Exhibit Shows:** Companies will receive a “SIP” sign that will hang in their exhibit booth and each employee will receive a “SIP” ribbon to affix to their name badge. SIPs will be recognized in the program and on the app.

# DISCOUNTS

**Exhibit Shows:** Discount on the booth(s) purchased for the Annual Conference & Expo event held each Fall.

**Entertainment:** Receive BIG savings through TicketsatWork. Enjoy discounts for theme parks, Broadway, movies, and more!



# MEMBERSHIP BENEFITS

**ACCESS WEBSITE:** Password-protected webpage on FSNA website, featuring:

- Florida District Directors & Supervisors list with contact info
- Florida student enrollment info
- Florida purchasing profiles
- SIP Advisory Committee meeting minutes
- Past conference materials

**Expo:** Members have access to advance information during regular virtual meetings along with the opportunity to select their booth one week in advance of non-members which allows for early selection of booth location, sponsorships, etc.

**Publication & E-Newsletter:** Keep up-to-date with a weekly e-newsletter, FSNA TidBits, via email.

**Year round & Event App:**

FSNA is stepping up communications with a year round app. Contact FSNA for an opportunity to expand your reach to school nutrition professionals.

## **ADVANCE THE INDUSTRY**

**SIP Committee:** Participate as an active member, so your voice is heard and carried back to the Board of Directors through the SIP Representative.

**Serve:** Have the opportunity to run for the Industry Representative, a voting member of the Board of Directors, and Industry Representative-Elect.

**Vote:** The SIP Representative is elected only by other SIP member companies.

# DUES

Total Membership per Company:

**\$400.00**

## Membership Dues Breakdown:

General Membership dues = \$225

Florida School Food Service Foundation = \$50

Future Leaders Scholarship = \$50

SIP sponsored event = \$75

Companies may join throughout the year. To receive the exhibit booth discount, you must join at or before the time of purchasing a booth.



**\*FSNA SIP dues are not deductible as a charitable contribution for federal tax purposes. \$50 goes to the Florida School Food Service Foundation and \$50 goes to fund the Future Leaders Scholarship through the Florida School Food Service Foundation – these portions are tax deductible as a charitable contribution.**