3748 Kentucky Ave.
Indianapolis, IN 46221
Office: 317.856.1300 ▶ Fax: 317.856.1301
www.exceldecorators.com

Florida School Nutrition Association
2019 Annual Conference & Expo
October 11-12, 2019
Palm Beach County Convention Center,
West Palm Beach, Florida

Excel Decorators, Inc. is pleased to have been selected as your Official Service Contractor for the **FSNA 2019 Annual Conference & Expo**. Our goal is to assist in making your participation a success. Please review the following information and attached forms, **PAYING CLOSE ATTENTION TO DEADLINES FOR DISCOUNTED PRICES**. If you are not the person responsible for coordinating your exhibit, please route this information to the correct personnel.

DEADLINE DATES:	**Advance Discount Prices Deadline**: *Must include full payment, including 7.0% sales tax*	Thursday, September 20, 2019
	Shipping to Advance Warehouse Deadline:	Monday, October 7, 2019, 4:00 pm
	Shipping Direct to Show Site Start Date:	Wednesday, October 9, 2019, 8:00 am

EXHIBITOR MOVE-IN:	**Thursday**	**October 10, 2019**	**8:00 am – 5:00 pm**
	Friday	**October 11, 2019**	**6:00 am – 8:00 am**
	Saturday	**October 12, 2019**	**6:30 am – 9:30 am**
SHOW HOURS:	**District Office Personnel Only: Friday, October 11th**		**9:00 am - 10:30 am**
	Friday	**October 11, 2019**	**10:30 am –3:00 pm**
	Saturday	**October 12, 2019**	**9:30 am - 12:00 pm**
EXHIBITOR MOVE-OUT:	**Saturday**	**October 12, 2019**	**12:00 pm – 3:00 pm**

PROVIDED FURNISHINGS:

Each 10' x 10' Booth Space

- 8' high background drape (Teal, Yellow, Orange)
- 3' high side rail drape (Teal,Yellow, Orange)
- (1) 8'x2'x30" high table skirted in show colors on 3 sides
- (2) folding chairs
- (1) Waste Basket
- (1) 7"x44" identification sign

These items are provided to you by FSNA and will automatically be provided in your booth space. You do not need to do anything in order to receive the items listed above. These items **CANNOT** be exchanged or returned for credit. Different furnishings are available in the Exhibitor's Service Kit and may be rented at the stated prices.

CARPETING: Aisles are Carpeted in Tuxedo. Booths are NOT CARPETED.

PAYMENT POLICY: We require **100%** payment with the order for services, plus tax and anticipated freight handling charges. Credit card information for payment of advance orders and show site orders must be forwarded to Excel Decorators, Inc. in order for us to provide any equipment or services. All services/furnishings ordered on the show floor must be paid In full at the time the order is placed.

UTILITY SERVICES: Utility services such as electricity, and internet must be ordered from the **Palm Beach County Convention Center.** Those order forms can be accessed from their website at **https://www.pbconventioncenter.com/order-services Please keep in mind all Utility forms, as well as payment for these services, must be returned directly to the provider.**

SHIPPING INFORMATION

To Advance Warehouse: **Must Arrive by: 4pm, Monday, October 7, 2019**
2019 FSNA Annual Conference & Expo / Excel Decorators, Inc.
UPS Freight
1311 W 15th St.
Riviera Beach, FL 33404
To Show Site: **Cannot Arrive prior to 8am, on Wednesday, October 9, 2019**
Excel Decorators, Inc. / 2019 FSNA Annual Conference & Expo
Palm Beach County Convention Center, Exhibit Hall A
650 Okeechobee Blvd.
West Palm Beach, Florida 33401

Refrigerated or Frozen items may not arrive at show site until 8am, Thursday, October 10, 2019
Do not ship refrigerated or frozen items to the advance warehouse. All refrigerated or frozen items must be clearly marked and shipped to the show site address.

Shipping Labels are included within this Exhibitor Kit. Be sure to include Booth Number on ALL shipping labels. EXHIBITORS MUST FILL OUT THE MATERIAL HANDLING AND PAYMENT FORMS WITHIN THIS KIT. ANY FREIGHT WITHOUT PAYMENT WILL BE HELD UNTIL PAYMENT IS MADE.

FREIGHT SHIPMENTS:

Excel Decorators, Inc., as the exclusive material handling contractor, shall have control over all freight docks, doors, elevators and crate storage areas. **ALL** freight shipments will incur a drayage (freight handling) charge, regardless of where they are shipped – warehouse or show site. Exhibitors requiring the use of docks to load or unload their vehicles/trucks are subject to material handling rates referenced in this kit. The weight listed on the in-bound bill of lading will serve as the basis for the drayage charges for that shipment (you may use a certified scale weight slip in lieu of a bill of lading). Exhibitors who ground load/unload their vehicle without the use of a dock or assistance will not incur a material handling charge.

Do not ship refrigerated or frozen items to the advance warehouse. All refrigerated or frozen items must be **clearly marked** and shipped to the show site address. Shipping labels are included in the exhibitor kit. Refrigerated and frozen items must be packaged to withstand delays in shipping and handling. Items will be placed in US Foods refrigerator/freezer trailers. FSNA nor Excel Decorators assumes responsibility or liability for perishable items.

All shipments **MUST be prepaid**. Excel Decorators will not accept unpaid shipments. All shipments **MUST** be consigned to Excel Decorators, Inc in order for us to accept them for handling. Excel Decorators, Inc. reserves the rights to refuse any shipment not properly consigned.

The Palm Beach County Convention Center will not accept direct shipments consigned to them. We have enclosed labels for your convenience to use when shipping to the advance warehouse or directly to the show site. Please be aware of the deadline dates for receiving freight.

Any shipment received, at the advance warehouse or show site, without payment information on file with Excel Decorators, Inc. will be held in receiving until all charges are paid in full.

No second party shipments will be received unless information, including credit card information, is on file with Excel Decorators, Inc.

OUTBOUND FREIGHT: The official show carrier is *UPS Freight.* You may, however, choose another carrier for your outbound shipping.

It is the responsibility of each exhibitor to contact their freight carrier to arrange for pick-up of their shipment IF they are not using the official show carrier.

An Excel Decorators Bill of Lading is **REQUIRED** for **ALL** shipments regardless of carrier and must be turned in to the Excel Decorators Customer Service Desk. Please do not leave the building thinking someone else will take care of it for you. Excel Decorators, Inc. and Show Management are not responsible for items that do not have an Excel Decorators Bill of Lading on file. Bills of Lading and blank shipping labels are available at the Excel Decorators' Customer Service Desk.

All carriers must check in with Excel Decorators Freight Desk on-site at the Palm Beach County Convention Center **NO LATER THAN** 3pm, Saturday, October 12, 2019.

Force/Re-Route Time: 3:00pm Saturday, October 12, 2019.

Any shipment not picked up by 3:00pm on Saturday, October 12, 2019, will be **FORCED/RE-ROUTED** onto the official show carrier. You will either be invoiced for payment by the official show carrier or required to pay upon delivery of your shipment. **NO EXCEPTIONS!**

MOVE-OUT: Saturday, October 12, 2019, 12:00 pm – 3:00 pm
Everything must be cleared from the Palm Beach County Convention Center by 3:00 pm on Saturday, October 12th. Any Items, regardless of value, left past this time will be considered abandoned. The exhibitor will be charged a disposal fee.

ASSISTANCE: For questions, decorating and shipping assistance contact Excel Decorators, Inc., the Official Service Contractor, at 317.856.1300.

Payment Authorization

Excel Decorators, Inc. convention & exposition services

Payment must be received by
September 20, 2019
For DISCOUNT RATES to apply

All orders subject to terms, policy and limit of liability as specified in the Excel Decorators service kit.

FAX forms to: 317-856-1301

ORDER FORM FS

Excel Decorators • P.O. Box 42345 • Indianapolis, IN • 46242 • **317-856-1300**

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If you are going to utilize any services provided by **Excel Decorators, Inc.**, this form must be completed and submitted. A credit card is required to be on file in order to process your order. If payment is to be made by Company Check, this credit card will not be charged as long as your account is current and/or alternate payment is received by the close of the show. Please indicate the method of payment you will be using for all services provided. If you fail to provide payment on your invoice at the close of the show, Excel Decorators, Inc. Reserves the right to charge the remaining balance to this credit card. *Please arrange for complete Payment by the close of the show.*

PAYMENT POLICY

Payment in full of all charges, including **7% tax**, must accompany your Advance Order to qualify for **DISCOUNT RATES**. Payment may be made by check or credit card authorization. Orders received after the Discount Deadline and orders placed at Show Site will be charged at the **STANDARD RATES.** Charges are due and payable upon presentation of invoice at show.

A **$55.00 BILLING CHARGE** applies to all accounts not paid in full by close of show.

After 30 days, any remaining balance on unpaid accounts will bear a **FINANCE CHARGE** of **1.5%** per month which corresponds to an **ANNUAL PERCENTAGE RATE OF 18%**. All payments must reference show name, exhibitor name and booth number.

There will be a **$55.00 NSF FEE** on all insufficient funds checks returned and a **$40 SERVICE FEE** will be charged for credit cards declined during the billing process.

MANDATORY CREDIT CARD INFORMATION TO BE PUT ON FILE

Enter Credit Card Information ❑ VISA ❑ MasterCard ❑ American Express

Enter card number without spaces | Exp. Date (*MM/YY*) | Security No.*

**Security Numbers for VISA and MC the last 3 digits of a number printed on the back of the card above the signature box. The Security Number for AMEX is a 4 digit number printed on the front of the card to the right and above the card number.*

PRINT Cardholder Name | *Cardholder Billing Address* | *Billing City, State, ZIP*

FORM OF PAYMENT

Our Federal ID# is 35-1134437

❑ Please use the **ABOVE CREDIT CARD ON FILE** for all charges incurred.

❑ **COMPANY CHECK #** _____
Make Checks payable to Excel Decorators, Inc.

❑ Please use the **ABOVE CREDIT CARD ON FILE** for all remaining balances not covered by the check

Credit Card Authorization Signature

Credit Card Authorization Signature

THIRD PARTY BILLING

Excel Decorators, Inc. will present invoices to third parties at show site for payment of all services rendered provided the following conditions are met:

1. The third party payment information completed below must be acceptable by Excel Decorators, Inc. Also, the credit card information below must be submitted to Excel.
2. If there is any doubt who is to be charged for a service, the exhibiting firm will be charged. The exhibiting firm is ultimately responsible for the payment of all charges. In the event that the named third party does not discharge payment of the invoice prior to the last day of the show, charges will revert to the exhibiting company.
3. The following form is to be completed, signed and returned by both parties by the deadline date indicated at the top of this form. Otherwise, the request will be denied. (Excel Decorators reserves the right to deny Third Party Payment terms to any party)

Exhibiting Company Name | *Contact Name- Title* | *Authorized Signature* | *Date*

Third Party Company Name | *Third Party Contact Name- Title* | *Third Party Authorized Signature* | *Date*

Third Party Street or PO Box | *Third Party City, State, ZIP* | *Third Party Phone / FAX*

Enter Credit Card Information ❑ VISA ❑ MasterCard ❑ American Express

Enter card number without spaces | Exp. Date (*MM/YY*) | Security No.*

Items to be billed to Third Party: _____

Above prices include delivery of merchandise to designated spaces prior to show opening and removal at close of exhibit. All rental materials to remain the property of Excel Decorators. Prices quoted cover rental only. Payment in full of rental charges, including applicable sales tax, must accompany your advance order. Payment may be made by check, credit card or money order. Orders placed at the show will be charged STANDARD RATES. Charges due and payable upon presentation of invoice at the show. Signature denotes acceptance of payment terms as set forth in the Excel Decorators, Inc. Payment Policy and Authorization Form. **ADVANCE PAYMENT IN FULL REQUIRED FOR ALL ORDERS.** *****CANCELLATIONS MADE AFTER MOVE-IN BEGINS RECEIVE NO REFUND.***

Name of EVENT/SHOW **FSNA 2019 Annual Conference & Expo** **BOOTH #** _____ **PHONE #** ( ) _____

FIRM Name _____ **PRINT YOUR Name** _____ **Date** _____

BILLING Address _____ **City, State** _____ **ZIP** _____

SIGNATURE _____ **Title** _____ **E-mail** _____

To download forms, view rental items or for more information, please visit: **www.exceldecorators.com**

Booth Sign

BOOTH ORDER FORM

FS

Payment must be received by
September 20, 2019
For DISCOUNT RATES to apply

All orders subject to terms, policy and limit of liability as specified in the Excel Decorators service kit.

FAX forms to: 317-856-1301

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BOOTH SIGN POLICY

Each Exhibitor Is Provided With A Standard Booth Identification Sign At No Additional Charge.

If You Do NOT Return This Form -
Information for the booth sign will be generated from a database provided to us by Show Management.

Should you receive your Booth Sign at show site and it requires changes to be made from that information supplied to us by Show Management, the exhibitor shall be responsible for the production and delivery of a replacement Booth Sign and the below costs incurred. Excel Decorators is NOT responsible for any typographical errors and or otherwise erroneous information as provided to us by Show Management. In order to guarantee that the Exhibitor receives a Booth Sign that is free of errors, we strongly advise each Exhibitor to return this completed form with your order.

Replacement Booth signs will be subject to a $19.75 charge and incur a $31.00 delivery fee.

If You Do NOT Return This Form - You are responsible for the costs incurred to produce and deliver a replacement Booth Sign.

All standard booth signs will be black lettering on a white background and do not include any special artwork or logos. Signs are in ALL CAPITAL LETTERS and there is a maximum of 35 characters per line including spaces.

Enter Booth Sign Copy Below

Top Line	
Bottom Line	

Maximum 35 characters per line includes spaces

Above prices include delivery of merchandise to designated spaces prior to show opening and removal at close of exhibit. All rental materials to remain the property of Excel Decorators. Prices quoted cover rental only. Payment in full of rental charges, including applicable sales tax, must accompany your advance order. Payment may be made by check, credit card or money order. Orders placed at the show will be charged STANDARD RATES. Charges due and payable upon presentation of invoice at the show. Signature denotes acceptance of payment terms as set forth in the Excel Decorators, Inc. Payment Policy and Authorization Form. **ADVANCE PAYMENT IN FULL REQUIRED FOR ALL ORDERS.** *****CANCELLATIONS MADE AFTER MOVE-IN BEGINS RECEIVE NO REFUND.***

Name of EVENT/SHOW **FSNA 2019 Annual Conference & Expo** **BOOTH #** _____ **PHONE #** ( ) _____

FIRM Name _____ **PRINT YOUR Name** _____ **Date** _____

BILLING Address _____ **City, State** _____ **ZIP** _____

SIGNATURE _____ **Title** _____ **E-mail** _____

To download forms, view rental items or for more information, please visit: **www.exceldecorators.com**

Furniture & Floor Covering

ORDER FORM

FS

Payment must be received by **September 20, 2019** For DISCOUNT RATES to apply

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FAX forms to: **317-856-1301**

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INFO

Show Colors are: **Teal, Yellow, Orange**
Booth Size is: **10'x10'**
Aisle Carpet is: **Tuxedo**

CHAIRS

Qty:	Description	Discount Rate	Stnd. Rate	TOTAL
____	Padded Side Chair w/out arms	**$51.50**	$56.75	____
____	Plastic Side Chair	**$45.25**	$50.00	____
____	High Stool, padded seat & back	**$61.25**	$67.75	____

***** (2) - folding side chairs are provided *****

CARPETING

Qty:	Description	Discount Rate	Stnd. Rate	TOTAL
	***Floor at facility:* CONCRETE**			
____	10' x 10'	**$168.75**	$193.75	____
____	10' x 20'	**$283.75**	$326.50	____
____	10' x 30'	**$408.00**	$469.25	____
____	10' x 40'	**$531.25**	$611.00	____
____	1/2" Carpet Pad *(per sq. foot)*	**$1.75**	$2.00	____
____	Carpet Taping *(per running foot)*	**$2.25**	$2.75	____
____	Plastic Sheeting Cover *(per sq. foot)*	**$.35**	$.45	____

** For Carpet Lengths Over 40', please use **SPECIAL CUT CARPETING** below*

Carpet Color Desired - Please Check ONE

❑ Teal ❑ Burgundy ❑ Hunter Green ❑ Red
❑ Blue ❑ Purple ❑ Charcoal Gray ❑ Black

SPECIAL CUT CARPETING

Qty:	Description	Discount Rate	Stnd. Rate	TOTAL

Prices include cutting, taping seams & complete edge taping.

____	@ ____ ft. x ____ ft. = ____ sq. ft. x	**$3.00**	$3.50	____
____	Plastic Sheeting Cover *(per sq. foot)*	**$.35**	$.45	____

Carpet Color Desired - Please Check ONE

❑ Teal ❑ Burgundy ❑ Hunter Green ❑ Red
❑ Blue ❑ Purple ❑ Charcoal Gray ❑ Black

ADDITIONAL DRAPE

Qty:	Description	Discount Rate	Stnd. Rate	TOTAL
____	running ft. of 8' high drape x	**$8.50**	$10.75	____
____	running ft. of 3' high drape x	**$5.25**	$6.50	____

Drape Color Desired - Please Check ONE

❑ Teal ❑ Burgundy ❑ Hunter Green ❑ Red ❑ Gray
❑ Blue ❑ Purple ❑ Dusty Rose ❑ Black ❑ White
❑ Gold ❑ Beige ❑ Orange ❑ Peach ❑ Expo Green

**** Additional Drape Sizes Available.***
Call for information on Lengths, Colors, Pricing and Availability.

TABLES

ALL Tables include white plastic table cover

Qty:	Description - ***30" High x 2' Wide***	Discount Rate	Stnd. Rate	TOTAL
____	4' Long, Skirted 4 Sides	**$113.75**	$136.50	____
____	6' Long, Skirted 3 Sides	**$131.00**	$157.00	____
____	8' Long, Skirted 3 Sides	**$151.00**	$181.75	____
____	4' Long, NOT SKIRTED	**$57.25**	$69.00	____
____	6' Long, NOT SKIRTED	**$66.00**	$79.25	____
____	8' Long, NOT SKIRTED	**$76.00**	$90.75	____
____	***ADD*** Skirt to 4th side of Table	**$44.50**	$53.25	____

***** (1) - 8' table is provided skirted on 3 sides in show colors *****

COUNTER HEIGHT TABLES

Qty:	Description - ***42" High x 2' Wide***	Discount Rate	Stnd. Rate	TOTAL
____	4' Long, Skirted 4 Sides	**$136.50**	$164.00	____
____	6' Long, Skirted 3 Sides	**$157.75**	$189.75	____
____	8' Long, Skirted 3 Sides	**$181.75**	$218.25	____
____	4' Long, NOT SKIRTED	**$68.75**	$82.00	____
____	6' Long, NOT SKIRTED	**$79.25**	$98.00	____
____	8' Long, NOT SKIRTED	**$97.00**	$116.25	____
____	***ADD*** Skirt to 4th side of Table	**$51.50**	$57.50	____

Table Skirt Color Desired

Pick Skirt Color for **Tables** & **Counter Height Tables** from selection below

❑ Teal ❑ Burgundy ❑ Hunter Green ❑ Red ❑ Gray
❑ Blue ❑ Purple ❑ Dusty Rose ❑ Black ❑ White
❑ Gold ❑ Beige ❑ Peach ❑ Expo Green

All tables have a maximum weight limit of 50 lbs. Excel Decorators is not liable for any damages if weight limit is exceeded.

TABLETOP RISERS

Qty:	Description - ***White Skirting***	Discount Rate	Stnd. Rate	TOTAL
____	4'L x 12"W x 15"H /Skirt & Cover.	**$33.25**	$39.75	____
____	6'L x 12"W x 15"H /Skirt & Cover.	**$39.75**	$47.00	____
____	8'L x 12"W x 15"H /Skirt & Cover.	**$45.50**	$53.25	____

MISCELLANEOUS

Qty:	Description	Discount Rate	Stnd. Rate	TOTAL
____	Table Skirt *(All Sizes)*	**$95.25**	$123.25	____
____	Round Pedestal Table *(30"W x 30"H)*	**$88.25**	$97.00	____
____	Round Pedestal Table *(30"W x 42"H)*	**$104.00**	$114.50	____
____	Easel	**$23.00**	$30.75	____
____	Waste Basket with liner	**$15.50**	$19.25	____
____	Bag Rack	**$73.75**	$80.25	____
____	Literature Stand	**$121.00**	$140.25	____

***** (1) - waste basket w/ liner is provided *****

Above prices include delivery of merchandise to designated spaces prior to show opening and removal at close of exhibit. All rental materials to remain the property of Excel Decorators. Prices quoted cover rental only. Payment in full of rental charges, including applicable sales tax, must accompany your advance order. Payment may be made by check, credit card or money order. Orders placed at the show will be charged STANDARD RATES. Charges due and payable upon presentation of invoice at the show. Signature denotes acceptance of payment terms as set forth in the Excel Decorators, Inc. Payment Policy and Authorization Form. **ADVANCE PAYMENT IN FULL REQUIRED FOR ALL ORDERS.** *****CANCELLATIONS MADE AFTER MOVE-IN BEGINS RECEIVE NO REFUND.***

Add applicable tax on SUMMARY PAGE

$ ____

TOTAL

Name of EVENT/SHOW **FSNA 2019 Annual Conference & Expo** **BOOTH #** ____ **PHONE #** ( ) ____

FIRM Name ____ **PRINT YOUR Name** ____ **Date** ____

BILLING Address ____ **City, State** ____ **ZIP** ____

SIGNATURE ____ **Title** ____ **E-mail** ____

To download forms, view rental items or for more information, please visit: **www.exceldecorators.com**

Custom Carpet & Padding

Excel Decorators, Inc. convention & exposition services

Payment must be received by
September 20, 2019
For DISCOUNT RATES to apply

All orders subject to terms, policy and limit of liability as specified in the Excel Decorators service kit.

FAX forms to: 317-856-1301

ORDER FORM FS

Excel Decorators • P.O. Box 42345 • Indianapolis, IN • 46242 • **317-856-1300**

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ORDERING POLICY

Custom Carpet orders MUST be received by the deadline date above to guarantee delivery.

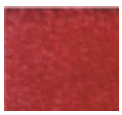
Advance payment in full required for all orders.

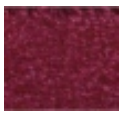
Cancellation policy:
There will be a 100% charge for custom carpet cancelled within two weeks prior to show opening.

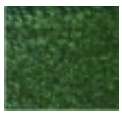
CUSTOM CARPET

	Booth Size (Dims. In FEET)		*Square Feet*		*Rate*		*TOTAL Cost*
Custom Carpet		**X**		**=**	**X $4.00 sq.ft.**	**=**	**$**

*Carpet Color Desired - Please Check ONE **


❑ Red


❑ Peony


❑ Emerald

❑ Blue Mist

❑ Colony Blue

❑ Grey Pearl

❑ Charcoal

❑ Black

❑ White

❑ French Beige

** Colors depicted on your monitor or reproduced by your printer may not accurately duplicate exact color of actual carpet. Colors are shown for demonstrative purposes only.*

CARPET PADDING

	Booth Size (Dims. In FEET)		*Square Feet*		***Discount Rate***	*Stnd. Rate*	*TOTAL Cost*
1/2" Carpet Padding		**X**		**=**	**X $1.75 sq.ft. or**	**$2.00 sq.ft. =**	**$**

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Add applicable tax on SUMMARY PAGE

$ _____

TOTAL

Name of EVENT/SHOW **FSNA 2019 Annual Conference & Expo** **BOOTH #** _____ **PHONE #** ( ) _____

FIRM Name _____ **PRINT YOUR Name** _____ **Date** _____

BILLING Address _____ **City, State** _____ **ZIP** _____

SIGNATURE _____ **Title** _____ **E-mail** _____

To download forms, view rental items or for more information, please visit: **www.exceldecorators.com**

Custom Furniture

Excel Decorators, Inc. convention & exposition services

Payment must be received by
September 20, 2019
For DISCOUNT RATES to apply

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FAX forms to: 317-856-1301

ORDER FORM FS

Excel Decorators • P.O. Box 42345 • Indianapolis, IN • 46242 • **317-856-1300**

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AFR19/1

Qty.	Item - Description	Disc. Rate	Std. Rate	Total
	Blanc (Pg. 3)			
	Blanc Sofa	$ 832.00	$1,040.00	$
	Blanc Loveseat	$ 793.00	$ 991.25	$
	Blanc Chair	$ 663.00	$ 828.75	$
	Blanc Bench Ottoman	$ 396.50	$ 495.75	$
	Blanc Cube	$ 136.50	$ 170.75	$
	Whisper (Pg. 3 & 4)			
	Whisper White Leather Sofa	$ **793.00**	$ 991.25	$
	Whisper White Leather Loveseat	$ **760.50**	$ 950.75	$
	Whisper White Leather Chair	$ **630.50**	$ 788.25	$
	Whisper White Leather Bench Ottoman	$ **351.00**	$ 438.75	$
	Whisper White Leather Square Ottoman	$ **351.00**	$ 438.75	$
	Whisper White Leather Round Ottoman	$ **351.00**	$ 438.75	$
	Function (Pg. 4)			
	Function White Leather Armless Chair	$ **422.50**	$ 528.25	$
	Function White Leather Corner	$ **455.00**	$ 568.75	$
	Continental (Pg. 4 & 5)			
	Continental Wht. Leather Curved Loveseat	$ **819.00**	$1,023.75	$
	Continental Wht. Leather Reverse Loveseat	$ **793.00**	$ 991.25	$
	Continental Wht. Leather Wedge Ottoman	$ **351.00**	$ 438.75	$
	Continental Wht. Leather Curved Bench	$ **416.00**	$ 520.00	$
	Continental Wht. Leather 1/2 Moon Ottoman	$ **351.00**	$ 438.75	$
	Sophistication (Pg. 5)			
	Sophistication White Leather Sofa	$ **819.00**	$1,023.75	$
	Sophistication White Leather Loveseat	$ **552.50**	$ 690.75	$
	Sophistication White Leather Chair	$ **416.00**	$ 520.00	$
	Sophistication White Leather Corner	$ **416.00**	$ 520.00	$
	Sophistication White Leather Ottoman	$ **312.00**	$ 390.00	$
	Boca (Pg. 6)			
	Boca Black Leather Corner	$ **455.00**	$ 568.75	$
	Boca Black Leather Armless	$ **422.50**	$ 528.25	$
	Metro (Pg. 6)			
	Metro Black Leather Sofa	$ **682.50**	$ 853.25	$
	Metro Black Leather Loveseat	$ **656.50**	$ 820.75	$
	Metro Black Leather Chair	$ **513.50**	$ 642.00	$
	Metro Black Leather Square Ottoman	$ **351.00**	$ 438.75	$
	Metro Black Leather Bench Ottoman	$ **351.00**	$ 438.75	$
	Suave Midnight (Pg. 7)			
	Suave Midnight Sofa	$ **598.00**	$ 747.50	$
	Suave Midnight Loveseat	$ **520.00**	$ 650.00	$
	Suave Midnight Chair	$ **390.00**	$ 487.50	$
	Grammercy (Pg. 7)			
	Grammercy Charcoal Leather Sofa	$ **760.50**	$ 950.75	$
	Grammercy Charcoal Leather Loveseat	$ **663.00**	$ 828.75	$
	Grammercy Charcoal Leather Chair	$ **422.50**	$ 528.25	$
	Grammercy Charcoal Leather Corner	$ **487.50**	$ 609.50	$
	Parma (Pg. 8)			
	Parma Brown Leather Sofa	$ **682.50**	$ 853.25	$
	Parma Brown Leather Loveseat	$ **656.50**	$ 820.75	$
	Parma Brown Leather Chair	$ **513.50**	$ 642.00	$
	Parma Brown Leather Bench Ottoman	$ **351.00**	$ 438.75	$
	Montana Mocha (Pg. 8)			
	Montana Mocha Sofa	$ **643.50**	$ 804.50	$
	Montana Mocha Loveseat	$ **565.50**	$ 707.00	$
	Montana Mocha Chair	$ **435.50**	$ 544.50	$
	Madison (Pg. 9)			
	Madison Sofa	$ 793.00	$ 991.25	$
	Madison Chair	$ 461.50	$ 577.00	$
	Madison Sky Bench	$ 325.00	$ 406.25	$
	Madison Ottoman - Willow	$ 208.00	$ 260.00	$
	Madison Ottoman - Sand Dollar	$ 208.00	$ 260.00	$
	Madison Ottoman - Apricot	$ 208.00	$ 260.00	$
	Madison Ottoman - Sunflower	$ 208.00	$ 260.00	$
	Chandler (Pg. 10)			
	Chandler Red Leather Sofa	$ **682.50**	$ 853.25	$
	Chandler Red Leather Loveseat	$ **656.50**	$ 820.75	$
	Chandler Red Leather Chair	$ **513.50**	$ 642.00	$
	Chandler Red Leather Bench Ottoman	$ **351.00**	$ 438.75	$
	Evoke (Pg. 10 & 11)			
	Evoke Sofa	$ **1,033.50**	$1,292.00	$
	Evoke Chair	$ **552.50**	$ 690.75	$
	Evoke Cocktail Table	$ **351.00**	$ 438.75	$
	Evoke End Table	$ **312.00**	$ 390.00	$
	Evoke Cube	$ **221.00**	$ 276.25	$
	Stage Chairs (Pg. 11)			
	Midnight Stage Chair	$ **253.50**	$ 317.00	$
	Chamois Stage Chair	$ **253.50**	$ 317.00	$
	Buckskin Stage Chair	$ **253.50**	$ 317.00	$
	Empire Chair White Leather	$ **445.00**	$ 568.75	$
	Empire Chair Black Leather	$ **445.00**	$ 568.75	$
	Ibizia White Leather Chair	$ **630.50**	$ 788.25	$
	Ibizia Black Leather Chair	$ **630.50**	$ 788.25	$
	Tulip Black Fabric Chair	$ **273.00**	$ 341.25	$
	Monarch Chair - Bright White	$ **520.00**	$ 650.00	$
	Ottomans & Benches (Pg. 12)			
	Continental White Leather Curved Bench	$ **416.00**	$ 520.00	$
	Metro Black Leather Square Ottoman	$ **351.00**	$ 438.75	$
	Whisper White Leather Square Ottoman	$ **351.00**	$ 438.75	$
	Grammercy Charcoal Lthr. Square Ottoman	$ **351.00**	$ 438.75	$
	Metro Black Leather Bench Ottoman	$ **351.00**	$ 438.75	$
	Whisper White Leather Bench Ottoman	$ **351.00**	$ 438.75	$
	Chandler Red Leather Bench Ottoman	$ **351.00**	$ 438.75	$
	Grammercy Charcoal Lthr. Bench Ottoman	$ **351.00**	$ 438.75	$
	Parma Brown Leather Bench Ottoman	$ **351.00**	$ 438.75	$
	Essentials White Leather Storage Ottoman	$ **487.50**	$ 609.50	$
	Grammercy Charcoal Lthr. Round Ottoman	$ **351.00**	$ 438.75	$
	Whisper White Leather Round Ottoman	$ **351.00**	$ 438.75	$
	Grammercy Charcoal 1/4 Round Ottoman	$ **214.50**	$ 268.25	$
	Whisper White 1/4 Round Ottoman	$ **214.50**	$ 268.25	$
	Madison Sky Bench	$ **325.00**	$ 406.25	$

p1 Custom Furniture

SubTOTAL for PAGE 1 $ _____

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Custom Furniture Total on PAGE 4

Name of EVENT/SHOW **FSNA 2019 Annual Conference & Expo** **BOOTH #** _____ **PHONE #** ( ) _____

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Custom Furniture

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ORDER FORM FS

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AFR19/p2

Qty.	Item - Description	Disc. Rate	Std. Rate	Total
	Ottomans & Benches (Continued) (Pg. 12)			
	Madison Ottoman - Willow	$ **208.00**	$ 260.00	$
	Madison Ottoman - Sand Dollar	$ **208.00**	$ 260.00	$
	Madison Ottoman - Apricot	$ **208.00**	$ 260.00	$
	Madison Ottoam - Sunflower	$ **208.00**	$ 260.00	$
	Banquettes & Turning Beds (Pg. 13)			
	Essentials White Banquette (2 pcs)	$ **1,033.50**	$1,292.00	$
	Whisper Wht. Lthr. Banquette, Tufted (2 pcs)	$ **1,033.50**	$1,292.00	$
	Grammercy Charcoal Lthr. Banquette (2 pcs)	$ **1,033.50**	$1,292.00	$
	Essentials White Leather Turning Bed	$ **1,241.50**	$1,552.00	$
	Cube Ottomans (Pg. 13 & 14)			
	Regency Orange Cube	$ **136.50**	$ 170.75	$
	Regency Teal Cube	$ **136.50**	$ 170.75	$
	Regency Ruby Cube	$ **136.50**	$ 170.75	$
	Regency Camel Cube	$ **136.50**	$ 170.75	$
	Regency Apple Cube	$ **136.50**	$ 170.75	$
	Regency Fuchsia Cube	$ **136.50**	$ 170.75	$
	Blanc Cube	$ **136.50**	$ 170.75	$
	Cube Ottoman - White	$ **136.50**	$ 170.75	$
	Cube Ottoman - Black	$ **136.50**	$ 170.75	$
	Cube Ottoman - Red	$ **136.50**	$ 170.75	$
	Cube Ottoman - Green	$ **136.50**	$ 170.75	$
	Cube Ottoman - Blue	$ **136.50**	$ 170.75	$
	Cube Ottoman - Purple	$ **136.50**	$ 170.75	$
	Charged (Pg. 14 & 15)			
	Essentials Turning Bed w/ Charging Station	$ **1,378.00**	$1,722.50	$
	Boca Bright White Corner - Charged	$ **520.00**	$ 650.00	$
	Boca Bright White Armless - Charged	$ **481.00**	$ 601.25	$
	Aspen Bar Table - Charged	$ **806.00**	$1,007.50	$
	Aspen Cocktail Table - Charged	$ **455.00**	$ 568.75	$
	White Conference Table - Charged	$ **1,085.50**	$1,357.00	$
	Patrice Tablet Chair	$ **500.50**	$ 625.75	$
	Lincoln Bench - Charged	$ **760.50**	$ 950.75	$
	Occasional Tables (Pg. 15, 16, & 17)			
	Tribeca End Table	$ **247.00**	$ 308.75	$
	Tribeca Console Table	$ **273.00**	$ 341.25	$
	Tribeca Cocktail Table	$ **260.00**	$ 325.00	$
	Harmony End Table	$ **247.00**	$ 308.75	$
	Harmony Console Table	$ **273.00**	$ 341.25	$
	Harmony Cocktail Table	$ **260.00**	$ 325.00	$
	Novel End Table	$ **312.00**	$ 390.00	$
	Novel Cocktail Table	$ **351.00**	$ 438.75	$
	Aria Red End Table	$ **247.00**	$ 308.75	$
	Aria Red Cocktail Table	$ **260.00**	$ 325.00	$
	Aria Green End Table	$ **247.00**	$ 308.75	$
	Aria Green Cocktail Table	$ **260.00**	$ 325.00	$
	Aria Blue End Table	$ **247.00**	$ 308.75	$
	Aria Blue Cocktail Table	$ **260.00**	$ 325.00	$
	Aria Purple End Table	$ **247.00**	$ 308.75	$
	Aria Purple Cocktail Table	$ **260.00**	$ 325.00	$

Qty.	Item - Description	Disc. Rate	Std. Rate	Total
	Aria White End Table	$ 247.00	$ 308.75	$
	Aria White Console Table	$ **273.00**	$ 341.25	$
	Aria White Cocktail Table	$ **260.00**	$ 325.00	$
	Aria Charcoal End Table	$ **247.00**	$ 308.75	$
	Aria Charcoal Console Table	$ **273.00**	$ 341.25	$
	Aria Charcoal CocktailTable	$ **260.00**	$ 325.00	$
	Fuze End Table	$ **266.50**	$ 333.25	$
	Fuze Cocktail Table	$ **299.00**	$ 373.75	$
	Fuze ConsoleTable	$ **325.00**	$ 406.25	$
	London End Table	$ **266.50**	$ 333.25	$
	London Console Table	$ **325.00**	$ 406.25	$
	London Cocktail Table	$ **299.00**	$ 373.75	$
	Brooklyn II Square End Table	$ **227.50**	$ 284.50	$
	Brooklyn II Round End Table	$ **227.50**	$ 284.50	$
	Brooklyn II Rect Cocktail Table	$ **253.50**	$ 317.00	$
	Brooklyn II Round Cocktail Table	$ **253.50**	$ 317.00	$
	Vivid End Table	$ **247.00**	$ 308.75	$
	Vivid Console Table	$ **273.00**	$ 341.25	$
	Vivid Cocktail Table	$ **260.00**	$ 325.00	$
	Club End Table w/ built in LED Lighting	$ **312.00**	$ 390.00	$
	Club Cocktail Table w/ built in LED Lighting	$ **351.00**	$ 438.75	$
	Rose Table	$ **273.00**	$ 341.25	$
	Zanzibar Table	$ **273.00**	$ 341.25	$
	Cube, White 24" End Table	$ **253.50**	$ 317.00	$
	Cube, Black 24" End Table	$ **253.50**	$ 317.00	$
	Cube, White 24" Cocktail Table	$ **247.00**	$ 308.75	$
	Cube, Black 24" Cocktail Table	$ **247.00**	$ 308.75	$
	Phoebe Table - Yellow	$ **162.50**	$ 203.25	$
	Phoebe Table - Lime Green	$ **162.50**	$ 203.25	$
	Phoebe Table - Rose	$ **162.50**	$ 203.25	$
	Phoebe Table - Gold	$ **162.50**	$ 203.25	$
	Phoebe Table - Teal	$ **162.50**	$ 203.25	$
	Hylton Tablet Table	$ **221.00**	$ 276.25	$
	Bars & Bar Backs (Pg. 18)			
	VIP Frosted Plexi Glow Bar 6'	$ **903.50**	$1,129.50	$
	VIP Frosted Plexi Glow Bar 4'	$ **760.50**	$ 950.75	$
	White Bar - 2 Shelf	$ **416.00**	$ 520.00	$
	Black Bar - 2 Shelf	$ **416.00**	$ 520.00	$
	Blox Bar Back	$ **520.00**	$ 650.00	$
	Piazza Bar Back - Black	$ **487.50**	$ 609.50	$
	Piazza Bar Back - White	$ **487.50**	$ 609.50	$
	Bar Stools (Pg. 19 & 20)			
	Vienna Stool - Grey	$ **260.00**	$ 325.00	$
	Vienna Stool - Orange	$ **260.00**	$ 325.00	$
	Vienna Stool - Teal	$ **260.00**	$ 325.00	$
	Criss Cross Bar Stool - White	$ **234.00**	$ 292.50	$
	Criss Cross Bar Stool - Espresso	$ **234.00**	$ 292.50	$
	Escape Bar Stool - Natural Maple	$ **195.00**	$ 243.75	$
	Silk Back Bar Stool - Black	$ **221.00**	$ 276.25	$
	Silk Back Bar Stool - White	$ **221.00**	$ 276.25	$

SubTOTAL for PAGE 2 **$** _____

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ORDER FORM FS

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AFR19/p3

Qty.	Item - Description	Disc. Rate	Std. Rate	Total
	Bar Stools (Continued) (Pg. 19 & 20)			
	Silk Back Bar Stool - Green	$ **221.00**	$ 276.25	$
	Silk Back Bar Stool - Purple	$ **221.00**	$ 276.25	$
	Silk Back Bar Stool - Red	$ **221.00**	$ 276.25	$
	Silk Back Bar Stool - Blue	$ **221.00**	$ 276.25	$
	Euro Bar Stool - Black	$ **221.00**	$ 276.25	$
	Hourglass Bar Stool - White	$ **240.50**	$ 300.75	$
	Hourglass Bar Stool - Black	$ **240.50**	$ 300.75	$
	Equino Bar Stool - Black	$ **240.50**	$ 300.75	$
	Equino Bar Stool - White	$ **240.50**	$ 300.75	$
	Nexus Stool	$ **201.50**	$ 252.00	$
	Clara Stool	$ **234.00**	$ 292.50	$
	Marcus Bar Stool - Gunmetal	$ **175.50**	$ 219.50	$
	Regal Stool - Brown Leather	$ **240.50**	$ 300.75	$
	Caprice Bar Stool - Black	$ **240.50**	$ 300.75	$
	Sonic Bar Stool - Black	$ **195.00**	$ 243.75	$
	Café Chairs (Pg. 20, 21, & 22)			
	Vienna Chair - Grey	$ **162.50**	$ 203.25	$
	Vienna Chair - Orange	$ **162.50**	$ 203.25	$
	Vienna Chair - Teal	$ **162.50**	$ 203.25	$
	Silk Back Armless Chair - Black	$ **136.50**	$ 170.75	$
	Silk Back Armless Chair - White	$ **136.50**	$ 170.75	$
	Silk Back Armless Chair - Green	$ **136.50**	$ 170.75	$
	Silk Back Armless Chair - Purple	$ **136.50**	$ 170.75	$
	Silk Back Armless Chair - Red	$ **136.50**	$ 170.75	$
	Silk Back Armless Chair - Blue	$ **136.50**	$ 170.75	$
	Nexus Chair	$ **162.50**	$ 203.25	$
	Clara Chair	$ **156.00**	$ 195.00	$
	Leslie Chair - White	$ **123.50**	$ 154.50	$
	Criss Cross Chair - White	$ **156.00**	$ 195.00	$
	Criss Cross Chair - Espresso	$ **156.00**	$ 195.00	$
	Elio Chair	$ **136.50**	$ 170.75	$
	Caprice Chair - Black	$ **136.50**	$ 170.75	$
	Comet Stack Arm Chair - Black	$ **188.50**	$ 235.75	$
	Comet Stack Armless Chair - Black	$ **175.50**	$ 219.50	$
	Regal Dining Chair - Brown	$ **195.00**	$ 243.75	$
	Sonic Chair - Black	$ **136.50**	$ 170.75	$
	Escape Chair - Natural Maple	$ **136.50**	$ 170.75	$
	Bar Tables (Pg. 22, 23, & 24)			
	Euro 30" Round Bar Table - Black/Black	$ **247.00**	$ 308.75	$
	Euro 36" Round Bar Table - Black/Black	$ **253.50**	$ 317.00	$
	Silk 30" Round Bar Table - Black/Chrome	$ **247.00**	$ 308.75	$
	Silk 36" Round Bar Table - Black/Chrome	$ **253.50**	$ 317.00	$
	City 30" Round Bar Table - Maple/Black	$ **247.00**	$ 308.75	$
	City 36" Round Bar Table - Maple/Black	$ **253.50**	$ 317.00	$
	Park Ave 30" Rnd. Bar Table - Maple/Chrome	$ **247.00**	$ 308.75	$
	Park Ave 36" Rnd. Bar Table - Maple/Chrome	$ **253.50**	$ 317.00	$
	Summit 30" Round Bar Table - White/Black	$ **247.00**	$ 308.75	$
	Summit 36" Round Bar Table - White/Black	$ **253.50**	$ 317.00	$
	Blanco 30" Rnd. Bar Table - White/Chrome	$ **247.00**	$ 308.75	$
	Blanco 36" Rnd. Bar Table - White/Chrome	$ **253.50**	$ 317.00	$
	Fuze Bar Table	$ **273.00**	$ 341.25	$
	Blanco 24" Square Bar Table - White/Chrome	$ **247.00**	$ 308.75	$
	Blanco Rectangle Bar Table - White/Chrome	$ **383.50**	$ 479.50	$
	Spectrum Red Bar Table	$ **266.50**	$ 333.25	$
	Spectrum Green Bar Table	$ **266.50**	$ 333.25	$
	Spectrum Blue Bar Table	$ **266.50**	$ 333.25	$
	Spectrum Purple Bar Table	$ **266.50**	$ 333.25	$
	Chardonnay Glass & Chrome Bar Table	$ **351.00**	$ 438.75	$
	Zinc Bar Table	$ **370.50**	$ 463.25	$
	Aspen Bar Table	$ **689.00**	$ 861.25	$
	Café Tables (Pg. 24 & 25)			
	Euro 30" Round Cafe Table - Black/Black	$ **247.00**	$ 308.75	$
	Euro 36" Round Cafe Table - Black/Black	$ **253.50**	$ 317.00	$
	Silk 30" Round Cafe Table - Black/Chrome	$ **247.00**	$ 308.75	$
	Silk 36" Round Cafe Table - Black/Chrome	$ **253.50**	$ 317.00	$
	Park Ave 30" Rnd. Cafe Table - Maple/Chrome	$ **247.00**	$ 308.75	$
	Park Ave 36" Rnd. Café Table - Maple/Chrome	$ **253.50**	$ 317.00	$
	City 30" Round Cafe Table - Maple/Black	$ **247.00**	$ 308.75	$
	City 36" Round Cafe Table - Maple/Black	$ **253.50**	$ 317.00	$
	Summit 30" Rnd. Cafe Table - White/Black	$ **247.00**	$ 308.75	$
	Summit 36" Rnd. Cafe Table - White/Black	$ **253.50**	$ 317.00	$
	Blanco 30" Rnd. Cafe Table - White/Chrome	$ **247.00**	$ 308.75	$
	Blanco 36" Rnd. Cafe Table - White/Chrome	$ **253.50**	$ 317.00	$
	Fuze Cafe Table	$ **273.00**	$ 341.25	$
	Blanco 24" Square Cafe Table - White/Chrome	$ **247.00**	$ 308.75	$
	Blanco Rectangle Cafe Table - White/Chrome	$ **383.50**	$ 479.50	$
	Spectrum Purple Café Table	$ **266.50**	$ 333.25	$
	Spectrum Red Café Table	$ **266.50**	$ 333.25	$
	Spectrum Green Café Table	$ **266.50**	$ 333.25	$
	Spectrum Blue Café Table	$ **266.50**	$ 333.25	$
	Aspen Dining Table	$ **591.50**	$ 739.50	$
	Brio Dining Table	$ **793.00**	$ 991.25	$
	Office Seating (Pg. 26 & 27)			
	Tamiri Black Leather High Back Chair	$ **312.00**	$ 390.00	$
	Tamiri Black Leather Mid Back Chair	$ **273.00**	$ 341.25	$
	Tamiri Black Leather Guest Chair	$ **253.50**	$ 317.00	$
	Accord White Leather High Back	$ **390.00**	$ 487.50	$
	Accord Black Leather High Back	$ **390.00**	$ 487.50	$
	Goal Black Task Chair With Arms	$ **208.00**	$ 260.00	$
	Goal Black Task Chair Armless	$ **188.50**	$ 235.75	$
	Enterprise High Back Blk. Fabric Conf. Chair	$ **273.00**	$ 341.25	$
	Enterprise Mid Back Blk. Fabric Conf. Chair	$ **253.50**	$ 317.00	$
	Enterprise Guest Blk. Fabric Conf. Chair	$ **234.00**	$ 292.50	$
	Goal Black Drafting Stool - Arms	$ **221.00**	$ 276.25	$
	Goal Black Drafting Stool - Armless	$ **208.00**	$ 260.00	$

SubTOTAL for PAGE 3 **$** _____

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ORDER FORM FS

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13INDFLA071719

AFR19/p4

Qty.	Item - Description	Disc. Rate	Std. Rate	Total
	Conference Tables (Pg. 27)			
	42" Round Conference Table - Black	$ **344.50**	$ 430.75	$
	42" Round Conference Table - Mahogany	$ **344.50**	$ 430.75	$
	Conference Rectangle Table 6' - Maple	$ **585.00**	$ 731.25	$
	Conference Rectangle Table 6' - Black	$ **585.00**	$ 731.25	$
	Conference Rectangle Table 6' - Mahogany	$ **585.00**	$ 731.25	$
	Conference Rectangle Table 6' - White	$ **617.50**	$ 772.00	$
	Conference Rectangle Table 8' - Maple	$ **630.50**	$ 788.25	$
	Conference Rectangle Table 8' - Black	$ **630.50**	$ 788.25	$
	Conference Rectangle Table 8' - Mahogany	$ **630.50**	$ 788.25	$
	Conference Rectangle Table 8' - White	$ **663.00**	$ 828.75	$
	Office Furniture (Pg. 28 & 29)			
	Computer Kiosk - Black	$ **507.00**	$ 633.75	$
	Computer Kiosk - White	$ **507.00**	$ 633.75	$
	Computer Counter - Graphite	$ **253.50**	$ 317.00	$
	Computer Desk - Graphite	$ **240.50**	$ 300.75	$
	5 Shelf Bookcase - Mahogany	$ **487.50**	$ 609.50	$
	5 Shelf Bookcase - Black	$ **487.50**	$ 609.75	$
	Black Credenza	$ **455.00**	$ 568.75	$
	Black Double Pedestal Desk	$ **520.00**	$ 650.00	$
	Genoa Stor. Credenza - Mahog. - 2 Drawer	$ **455.00**	$ 568.75	$
	Genoa Kneespace Stor. Credenza - Mahog.	$ **422.50**	$ 528.25	$
	Genoa Exec. Desk - Mahog. - Dbl. Pedestal	$ **539.50**	$ 674.50	$
	Vivid Café - Square Table Glass	$ **422.50**	$ 528.25	$
	Vivid Café - Rectangle Table Glass	$ **487.50**	$ 609.50	$
	Brooklyn II Rectangle Dining Table	$ **507.00**	$ 633.75	$
	Brooklyn II Round Dining Table	$ **396.50**	$ 495.75	$
	Aspen Dining Table	$ **591.50**	$ 739.50	$
	Brio Dining Table	$ **793.00**	$ 991.25	$
	Metal File & Storage Cabinets (Pg. 30)			
	2 Drawer Vert. File - Letter Sz Locking Blk.	$ **169.00**	$ 211.25	$
	2 Drawer Vert. File - Legal Sz Locking Blk.	$ **221.00**	$ 276.25	$
	4 Drawer Vert. File - Letter Sz Locking Blk.	$ **227.50**	$ 284.50	$
	4 Drawer Vert. File - Legal Sz. Locking Blk.	$ **253.50**	$ 317.00	$
	2 Drawer Lateral File - Locking Black	$ **227.50**	$ 284.50	$
	2 Drawer Lateral File - Locking Black	$ **266.50**	$ 333.25	$
	4 Drawer Lateral File - Locking Black	$ **279.50**	$ 341.25	$
	Storage Cabinet - Locking Black	$ **273.00**	$ 341.25	$

Qty.	Item - Description	Disc. Rate	Std. Rate	Total
	Pedestals (Pg. 31)			
	Display Pedestal 14x42 Black	$ **338.00**	$ 422.50	$
	Display Pedestal 24x42 Black	$ **409.50**	$ 512.00	$
	Display Pedestal 18x42 Black	$ **377.00**	$ 471.25	$
	Display Pedestal 14x42 White	$ **338.00**	$ 422.50	$
	Display Pedestal 14x36 Black	$ **286.00**	$ 357.50	$
	Display Pedestal 24x36 Black	$ **409.50**	$ 512.00	$
	Display Pedestal 14x36 White	$ **286.00**	$ 357.50	$
	Display Pedestal 24x36 White	$ **409.50**	$ 512.00	$
	Display Pedestal 14x30 Black	$ **266.50**	$ 333.25	$
	Display Pedestal 24x30 Black	$ **390.00**	$ 487.50	$
	Display Pedestal 18x30 Black	$ **273.00**	$ 341.25	$
	Display Pedestal 14x30 White	$ **266.50**	$ 333.25	$
	Locking Pedestal Black	$ **507.00**	$ 633.75	$
	Locking Pedestal White	$ **507.00**	$ 633.75	$
	Fuze Pedestal	$ **279.50**	$ 349.50	$
	London Pedestal	$ **279.50**	$ 349.50	$
	Miscellaneous Items (Pg. 32)			
	Stanchion Chrome	$ **78.00**	$ 97.50	$
	Stanchion Rope - Red Velour	$ **39.00**	$ 48.75	$
	Literature Stand - Aluminum	$ **188.50**	$ 235.75	$
	Literature Stand - Black	$ **188.50**	$ 235.75	$
	Literature Rack - Black Metal	$ **195.00**	$ 243.75	$
	Compact Refrigerator White - 4.0 Cu Ft	$ **351.00**	$ 438.75	$
	iPad® Stand Black	$ **221.00**	$ 276.25	$
	iPad® Stand Silver	$ **221.00**	$ 276.25	$
	Lighting (Pg. 33)			
	Brushed Steel Table Lamp - White	$ **123.50**	$ 154.50	$
	Brushed Steel Floor Lamp - White	$ **175.50**	$ 219.50	$
	Brushed Nickel Table Lamp - White	$ **123.50**	$ 154.50	$
	Brushed Nickel Floor Lamp - White	$ **175.50**	$ 219.50	$
	Rubbed Bronze Table Lamp - White	$ **123.50**	$ 154.50	$
	Rubbed Bronze Floor Lamp - White	$ **175.50**	$ 219.50	$
	Brushed Steel Table Lamp - Red	$ **123.50**	$ 154.50	$
	Brushed Steel Floor Lamp - Red	$ **175.50**	$ 219.50	$
	Neutrino Steel Floor Lamp - Steel	$ **175.50**	$ 219.50	$

SubTOTAL for PAGE 4 **$** _____

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TOTAL

Name of EVENT/SHOW **FSNA 2019 Annual Conference & Expo** **BOOTH #** _____ **PHONE #** ( ) _____

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Counters & Accessories

ORDER FORM

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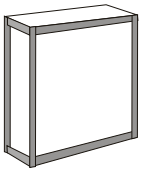
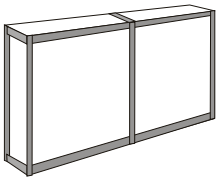
COUNTERS

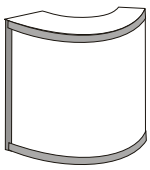
Qty:	Description	Discount Rate	Stnd. Rate	TOTAL
____	**1m wide by .5m deep by 42" tall Counter -** *Comes standard with white PVC panels*	**$202.50**	$263.45	
____	**2m wide by .5m deep by 42" tall Counter -** *Comes standard with white PVC panels*	**$322.75**	$419.75	
____	**1m Radius by .5m deep by 42" tall Curved Counter -** *Comes standard with white PVC panels*	**$268.00**	$348.50	
____	**Interior Shelf for above counters -** *per 1m x .5m shelf, curved or straight*	**$29.50**	$38.25	
____	**Sliding Doors for above counters (set of 2 panels)** - *Not available for 1m radius curved counter*	**$73.25**	$95.00	
____	**PVC panel for back side of counter -** *per 1m section, curved or straight*	**$37.00**	$48.50	



1m Counter



2m Counter



1m Radius Counter

** Standard Counters have PVC panels on 3 sides. leaving the back open*

Panel Color - White is STANDARD / Colors available

Colored Panels are available for an **additional 25%** of the Counter Price.
All COUNTER TOPS are WHITE only.

❑ Dk. Blue ❑ Dk. Gray ❑ Green ❑ Red ❑ Yellow
❑ Lt. Blue ❑ Lt. Gray ❑ Beige ❑ Black

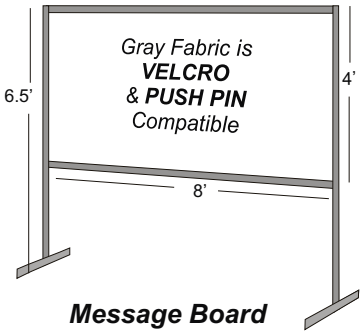
If Ordering Colored Panels, ADD 25% HERE _____

Graphic Panels and Custom Artwork Quoted Upon Request.

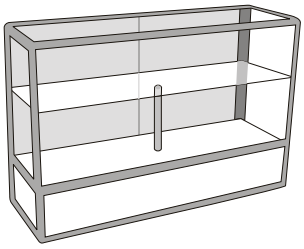
ADDITIONAL ACCESSORIES

Qty:	Description	Discount Rate	Stnd. Rate	TOTAL
____	**Message Board -** *SELECT:* ❑ ***VELCRO/PUSH-PIN*** *compatible* ***OR*** ❑ ***WHITEBOARD*** *dry erase*	**$154.25**	$193.50	
____	**Display Case -** *Glass top, front and sides. Has a solid bottom shelf. Lockable doors.*	**$565.00**	$734.50	
____	**Leaflet Rack -** *Plexiglass construction with adhesive backing*	**$15.50**	$20.50	
____	**Brochure Rack -** *Plexiglass construction with adhesive backing*	**$25.25**	$32.75	
____	**Swivel Flood Lights -** *Metal construction with swivel base. 75 watt bulb*	**$47.75**	$62.25	
____	**Display Shelves for Preset Displays -** *1m wide by 16" deep. White only*	**$32.25**	$41.75	

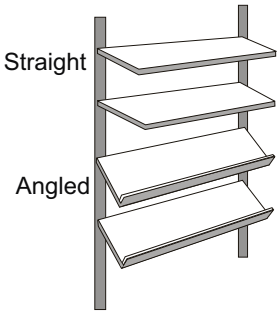
❑ Straight ❑ Angled



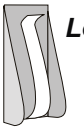
Message Board



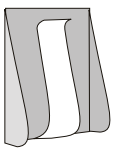
Display Case



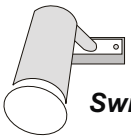
Display Shelves



Leaflet Rack



Brochure Rack



Swivel Flood Light

NEED SOMETHING ELSE? If you need a custom design preset booth or any other custom design hardwall construction, Excel Decorators can work with you to come up with the perfect preset design to meet your needs!

Orders placed after the Discount Deadline may be subject to availability and/or an additional delivery charge.

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Preset Booth Displays

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Discount Rate
$767.25

Stnd. Rate
$868.25

PRESET #1

This **BASIC BACKWALL** accommodates a 10' wide booth and comes standard with WHITE PVC panels, 3 meter Plexi header with company name and 3 swivel flood lights.

Discount Rate
$1,210.00

Stnd. Rate
$1,391.50

PRESET #2

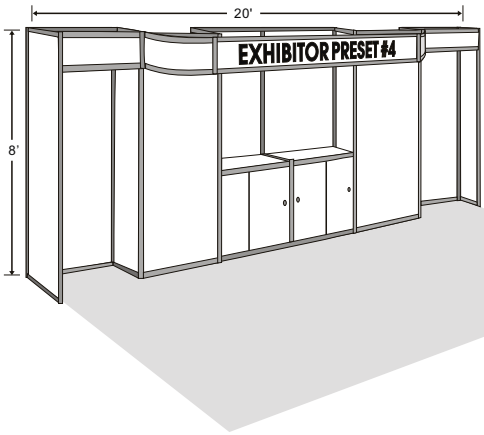
This **BASIC BACKWALL w/ COUNTER** accommodates a 10' wide booth and comes standard with WHITE PVC panels, 3 meter counter w/storage, 3 meter Plexi header with company name and 3 swivel flood lights.

Discount Rate
$1,009.75

Stnd. Rate
$1,161.25

PRESET #3

This **DELUXE BACKWALL** accommodates a 10 wide booth and comes standard with WHITE PVC panels, 2 meter Plexi header w/ company name and 3 swivel flood lights.

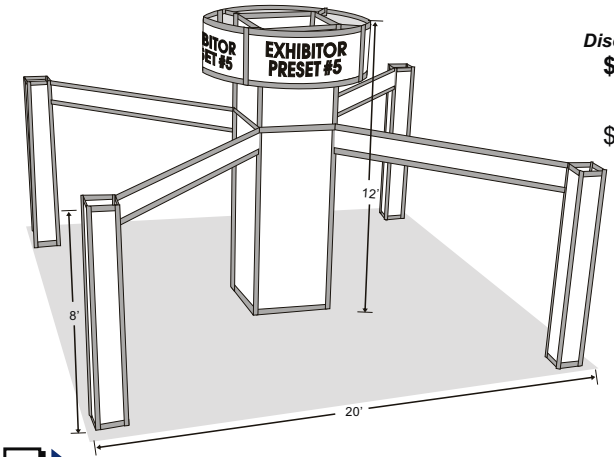


Discount Rate
$1,936.75

Stnd. Rate
$2,425.25

PRESET #4

This 20' wide **DOUBLE PRESET w/ COUNTERS** comes standard with WHITE PVC panels, 2 meter counter w/ storage, 3 meter Plexi header with company name and 4 swivel flood lights.



Discount Rate
$2,377.00

Stnd. Rate
$2,733.50

PRESET #5

This 20'x20' **ISLAND PRESET** towers above the show floor at 12' and comes standard with WHITE PVC panels, 4 satellite towers w/ connectors, 4 PVC curved headers with company name and 4 swivel flood lights.

Enter Header Copy Here

Header is included standard with black block letters.

Contact our Art Department for Logos and Custom Graphics. Quoted upon request.

Panel Color - White is STANDARD / Colors available

Colored Panels are available for an **additional 25%** of the Preset Price.

❑ Dk. Blue ❑ Dk. Gray ❑ Green ❑ Red ❑ Yellow
❑ Lt. Blue ❑ Lt. Gray ❑ Beige ❑ Black

If Ordering Colored Panels, ADD 25% HERE _____

Graphic Panels and Custom Artwork Quoted Upon Request.

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Signs & Banners

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POSTER SIGNS

Prices Shown Are For Simple Design OR Provided Print Ready Design, Sign Purchase and Delivery To Booth.

Qty:	Description	Discount Rate	Stnd. Rate	TOTAL
____	**11" x 14" Standard Poster -** *4 color process printing on vinyl mounted to Polystyrene Backer (10 words)*	**$37.50**	$47.00	
____	**14" x 22" Standard Poster -** *4 color process printing on vinyl mounted to Polystyrene Backer (10 words)*	**$53.50**	$69.50	
____	**22" x 28" Standard Poster -** *4 color process printing on vinyl mounted to Polystyrene Backer (10 words)*	**$74.75**	$97.00	
____	**24" x 36" Foamcore Panel -** *4 color process printing on vinyl mounted to .1875" thick Foamcore (10 words).*	**$85.75**	$111.50	
____	**36" x 36" Foamcore Panel -** *4 color process printing on vinyl mounted to .1875" thick Foamcore (10 words).*	**$105.50**	$137.50	
____	**36" x 48" Foamcore Panel -** *4 color process printing on vinyl mounted to .1875" thick Foamcore (10 words)*	**$123.50**	$160.25	
____	**38" x 93" Tall Foamcore Panel w/feet** *4 color on vinyl mounted to .5" thick Foamcore (10 words)*	**$313.50**	$407.00	
____	**38" x 93" 2-Sided Tall Foamcore Panel w/feet** *(same as above with print on 2 sides)*	**$470.25**	$611.25	

BANNERS

Prices Shown Are For Simple Design OR Provided Print Ready Design, Sign Purchase and Delivery To Booth.

Qty:	Description	Discount Rate	Stnd. Rate	TOTAL
____	**3'x 6' Vinyl Banner -** *4 color process printing on 13oz vinyl scrim. Grommets along top (10 words)*	**$143.50**	$186.75	
____	**4'x 6' Vinyl Banner -** *4 color process printing on 13oz vinyl scrim. Grommets along top (10 words)*	**$191.50**	$249.50	
____	**3'x 8' Vinyl Banner -** *4 color process printing on 13oz vinyl scrim. Grommets along top (10 words)*	**$191.50**	$249.50	
____	**4'x 8' Vinyl Banner -** *4 color process printing on 13oz vinyl scrim. Grommets along top (10 words)*	**$255.25**	$332.00	
____	**3'x 10' Vinyl Banner -** *4 color process printing on 13oz vinyl scrim. Grommets along top (10 words)*	**$239.25**	$311.00	
____	**4'x 10' Vinyl Banner -** *4 color process printing on 13oz vinyl scrim. Grommets along top (10 words)*	**$319.00**	$414.75	

OPTIONS

Qty:	Description	Discount Rate	Stnd. Rate	TOTAL
____	**Add a cardboard easel back to any poster -** *suitable for posters on a tabletop.*	**$11.00**	$13.75	
____	**Add velcro backing to any poster (price per linear foot) -** *order Qty. as linear feet*	**$6.25**	$8.25	
____	**Add Lamination to any poster (price per square foot) -** ***gloss*** *or* ***texture*** *finish, order Qty. as sq. Ft.*	**$3.50**	$4.75	

Enter Sign Copy Here

❑ PORTRAIT orientation ❑ LANDSCAPE orientation ❑ whatever works best

Special Directions or notes:

Need Something Special?

Excel Decorators has a full service in-house sign department that is capable of producing just about anything you might need. We have the capabilities to produce (but not limited to) all of the following :

Backlit Transparent Graphics	*Cut Vinyl Graphics*
Large format Printing (8' wide)	*POP Display Graphics*
Vehicle Graphics	*Solvent Ink Printing*
Floor Graphics	*Die Cut Signs*
CAD Drawings	*Creative Design*

Contact our Sign Department for a quote on your special needs:

signshop@exceldecorators.com

Please send artwork to the above e-mail address. (MAX=5mb)

Acceptable file types: .EPS, .PDF, .TIF, .AI, High Res. JPGs

DO NOT SEND: .GIF, Word Docs. or Low Res. JPGs

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Banner Stands

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DELUXE ROLL-UP BANNER STAND

Qty:	Description	Discount Rate	Stnd. Rate	TOTAL
____	**Single Sided Banner Stand PURCHASE** *with banner*	**$465.75**	. . . .$604.00	_____
____	**Double Sided Banner Stand PURCHASE** *with 2 banners* . .	**$693.25**	. . . .$901.50	_____
____	**50 watt halogen spot light*** *mounted to top of stand*	**$32.75**	. . . . .$37.50	_____

* *Electrical connectivity not included - must order electric separately*

Enter Sign Copy Here

Special Directions or notes:

Portable banner stand attractively displays your message!

This deluxe roll-up banner stands supports a vinyl banner measuring 81" tall by 32.5" wide. Have our designers prepare artwork for your approval or provide your own print ready design. Add a light mounted to the top for extra attention.

The stand will be delivered to your booth at exhibitor set-up.At the end of the show, simply release the top clasp, wind the banner back inside the base, pack it in the provided soft shell case and carry it home!

Carrying Case Included!

Prices Shown Are For Simple Design
OR Provided Print Ready Design, Sign Purchase and Delivery To Booth.

STANDARD X-FRAME BANNER STAND

Qty:	Description	Discount Rate	Stnd. Rate	TOTAL
____	**X-Frame Stand PURCHASE with 24" x 63" Banner**	**$306.00**	. . . .$398.25	_____
____	**X-Frame Stand PURCHASE with 32" x 71" Banner**	**$349.75**	. . . .$454.75	_____

Enter Sign Copy Here

Special Directions or notes:

Economical stand travels where you go!

This X-frame stand accommodates either a 24" x 63" vinyl banner or a 32" x 71" vinyl banner. It's lightweight construction and ease of set up make it a practical and efficient point of advertisement. Stand breaks down quickly and stores in the provided carrying bag!

Carrying Case Included!

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BILLING Address _____ **City, State** _____ **ZIP** _____

SIGNATURE _____ **Title** _____ **E-mail** _____

To download forms, view rental items or for more information, please visit: **www.exceldecorators.com**

Material Handling Rates

Payment must be received by
September 20, 2019
For DISCOUNT RATES to apply

All orders subject to terms, policy and limit of liability as specified in the Excel Decorators service kit.

FAX forms to: 317-856-1301

ORDER FORM FS

Excel Decorators • P.O. Box 42345 • Indianapolis, IN • 46242 • **317-856-1300**

13INDFLA071719

Excel has been selected as EXCLUSIVE Drayage and Material Handling Contractor for this show.

1. Mail this form and your advance payment to the order processing address noted above as soon as possible.
   SEE NEXT PAGE FOR WAREHOUSE AND DIRECT TO SHOW SITE SHIPPING ADDRESSES.
2. All shipments must be consigned to Excel Decorators, Inc. All shipments must be sent pre-paid. Excel Decorators has the right to refuse any shipment that is not properly consigned. All shipments must be sent pre-paid. **COLLECT SHIPMENTS WILL NOT BE ACCEPTED**.
3. All Warehouse shipments must be received at least **Two (2) business days** (EXCLUDES SAT. & SUN.) prior to decorator move-in. Any materials received at warehouse after that date will be subject to an additional handling charge. Warehouse Hours are: 8am - 5pm / Mon. - Fri. / Closed on Holidays
4. Exhibitors requiring the use of docks to load or unload their vehicles/trucks are subject to Material Handling Rates referenced in this kit. All materials will be weighed and charged accordingly. Forklift rates are not permissible for loading/unloading.
5. Actual Carrier shipping charges are billed through the Carrier. Rates below reflect Material Handling/ Drayage charges ONLY.
   Please select Shipping destination and estimate charges on the next page.

MATERIAL HANDLING SERVICES *(200 lb. Minimum)*

Crated/Skidded: Materials that are skidded or in any type of shipping container that can be unloaded at the dock without any additional handling.

Loose/Uncrated: Material delivered by the carrier in such a manner that it requires additional handling. Examples of addn'l. handling include, but are not limited to: constricted space unloading, loads mixed with pad wrapped material, loose or uncrated materials, unskidded boxes or cartons, and unskidded machinery with lifting bars or hooks. Federal Express, UPS, DHL and MOST package delivery services are included in this category due to their delivery procedures.

To WAREHOUSE: *Advance Shipments to Warehouse* ***MUST be received by 4:00pm on Monday, October 7, 2019***

Shipments received and stored 30 days in advance and delivered to booth, removal and return of empty crates, handling of outbound shipment to common carrier.

Crated/Skidded: $69.25 Per CWT*
Loose/Uncrated: $81.50 Per CWT*

DIRECT to SHOW: *Direct to Show Shipments* ***CANNOT arrive prior to 8:00am on Wednesday, October 9 2019***

Shipments received at exhibit facility and delivered to your booth, removal and return of empty crates, handling of outbound shipment to common carrier,

Crated/Skidded: $66.75 Per CWT*
Loose/Uncrated: $79.00 Per CWT*

Rates do not include movement or repositioning of equipment

ENVELOPES and SMALL PACKAGES:

Small Packages received at our WAREHOUSE or at SHOW
25lb. MAXIMUM PER SHIPMENT

ADV. to WAREHOUSE: $48.50 Per Shipment
DIRECT to SHOW: $37.50 Per Shipment

INFO

*** PER CWT = PER 100 lbs. There is a 200 LB. MINIMUM, Weights will be rounded up to next CWT.**
Example: 46 lbs. Will round up to 2 CWTs - 318 lbs. Will round up to 4 CWTs.

Special Services And Rates

Banding for the packaging of displays and equipment is available at the Drayage Contractors Service Desk for $.50 per lin. ft. plus labor at prevailing rates. Shrink wrap banding is available at $40.00 per skid. Forklifts and drivers are available for spotting equipment in the booth at the prevailing rates for equipment and labor.

Outbound Freight Will Be Forced If Not Picked Up Prior to 3:00pm on Saturday, October 12, 2019

FORCED Freight will be shipped using destination information available at show site and MIGHT NOT be shipped to your desired destination. Outbound Freight that cannot be FORCED from show site for any reason shall be returned to the Warehouse of Excel Decorators and stored until the exhibitor selected carrier can expedite shipment. There will be a $0.30 per pound surcharge for this service with a minimum charge of $120.00.

GENERAL INFORMATION AND TERMS: **ALL SHIPMENTS MUST ARRIVE PREPAID**

1. Rates quoted above apply on each shipment received, based on actual or estimated weight and are based on A 200 POUND MINIMUM CHARGE PER SHIPMENT WHETHER RECEIVED AT WAREHOUSE OR AT SHOW SITE. No allowance will be made for attrition during event.
2. EXCEL Decorators, Inc., as the EXCLUSIVE Material Handling Contractor, shall have control over all freight docks, doors, elevators and crate storage areas.
3. Exhibitors requiring the use of docks to load or unload their vehicles/trucks are subject to Material Handling Rates referenced in this kit. All materials will be weighed and charged accordingly. Forklift rates are not permissible for loading/unloading
4. Shipments must be consigned to Excel Decorators, Inc. as the convention site does not have the facilities to receive such shipments and will refuse them.
5. Make certain all your material is properly insured against fire, theft and all hazards while in transit to and from your booth and for the duration of the exhibition.
6. Exhibitor routings on outbound shipments will be honored when possible. However, we reserve the right to reroute as necessary. All outbound shipments must be tendered with a bill of lading. In the event your special carrier fails to pick up within the allotted move-out time, such shipments will be rerouted by EXCEL Decorators, Inc., on designated carriers.
7. All shipments requiring special handling for any reason or due to length, width or height will be handled on a time and material basis.
8. Rates do not include movement or repositioning of equipment after first delivery to booth.
9. Although expedited to the best of our ability, EXCEL will not be responsible for delay of rush shipments. To avoid confusion, remove all expired shipping labels before outbound shipment.
10. Exhibits left on the Exhibit Floor without Return Instructions are subject to a 10% handling charge and will be forwarded to the permanent address of the Exhibitor or his agent, freight collect on designated carriers, and no liability of any nature shall attach to Exhibit Management or to Excel Decorators. EXCEL will not be responsible for conditions, count or content until such time as exhibits or materials are picked up for removal after close of the exhibition.
11. EXCEL will not be liable hereunder if it is prevented from performing as specified by strike, fire, act of God, or for any other reason beyond its control.
12. IT IS UNDERSTOOD THAT ALL SHIPMENTS ARE RELEASED TO EXCEL AT A VALUE NOT TO EXCEED 30¢ PER POUND, PER ARTICLE, WITH A MAXIMUM LIABILITYOF $50.00 PER SHIPMENT.

Insurance EXCEL Decorators, Inc. and its agents, will not be responsible for the count or content of material after it has been placed in the exhibit area, before or during installation time, or at the conclusion of the event, nor prior to taking physical count and possession in preparation to moving such material. Therefore, please make certain all your material is properly insured against "ALL RISKS" while in transit to and from your point of origin, to and from your booth and for the duration of the exhibition.

Material Handling/Drayage

Excel Decorators, Inc. convention & exposition services

Payment must be received by **September 20, 2019** For DISCOUNT RATES to apply

All orders subject to terms, policy and limit of liability as specified in the Excel Decorators service kit.

FAX forms to: **317-856-1301**

ORDER FORM FS

Excel Decorators • P.O. Box 42345 • Indianapolis, IN • 46242 • **317-856-1300**

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ADVANCE SHIPPING *(To Warehouse)*

To: *(Name of Exhibitor & Booth Number)*

For: **FSNA 2019 Annual Conference & Expo**

C/O: Excel Decorators/ UPS Freight
1311 W. 15th Street
Riviera Beach, FL 33404

! Advance Shipments may be shipped up to 30 Days in advance, but *MUST be received by 4:00pm on Monday, October 7, 2019*

DIRECT TO SHOWSITE SHIPPING

To: *(Name of Exhibitor & Booth Number)*

For: **FSNA 2019 Annual Conference & Expo**

C/O: Excel Decorators/ Palm Beach CCC
Exhibit Hall A
650 Okeechobee Blvd.
West Palm Beach, FL 33401

! Direct Shipments WILL BE REFUSED prior to Excel's Move-In and *CANNOT arrive prior to 8:00am on Wednesday, October 9 2019*

INBOUND SHIPMENTS *(Minimum 200lbs. Per Shipment)*

# Pieces	Total Lbs.	Carrier	Ship Date	EST. Arrival Date	Materials are . . .	Shipping to . . .	CWT(min 2)	X Rate*	= EST. TOTAL
					❑ Crated/Skidded ❑ Uncrated/Loose	❑ Advance to WAREHS. ❑ Direct to SHOWSITE			
					❑ Crated/Skidded ❑ Uncrated/Loose	❑ Advance to WAREHS. ❑ Direct to SHOWSITE			
					❑ Crated/Skidded ❑ Uncrated/Loose	❑ Advance to WAREHS. ❑ Direct to SHOWSITE			

** Shipping Information and Rates may be found on the previous page.*

OUTBOUND SHIPPING INFORMATION *(At Close of Show)*

Ship To _____ *Attention* _____ *Phone Number* _____

Street Address _____ *City, State* _____ *ZIP* _____

This is NOT a Bill of Lading, Please fill out a Standard Bill of Lading for outbound shipments and return a copy to Excel Service Desk.

OUTBOUND MATERIAL DESCRIPTION

_____ # Crates _____ # Skids
_____ # Display Cases _____ # Carpets
_____ # Cartons _____ # Other _____

Total Number of Pieces In Your Shipment _____

Notes: _____

SELECT OUTBOUND CARRIER

❑ **Designated GROUND Carrier - UPS Freight**
❑ **Designated AIR Carrier - na**
❑ **Other Ground Carrier **** _____
❑ **Other Air Carrier **** _____
❑ **Other Van Line **** _____

! *** NOTE: Designated Ground and Air carriers are listed in the "SELECT OUTBOUND CARRIER" section above. If using other carriers:*
IT IS THE RESPONSIBILITY OF THE EXHIBITOR TO CALL THEIR CARRIER AND ARRANGE FOR PICKUP WITHIN THE ALLOTTED MOVE-OUT TIME.
Excel will load out shipment when your carrier arrives. EXCEL CANNOT BE RESPONSIBLE FOR ANY ITEMS LEFT UNATTENDED ON THE SHOW FLOOR.
(See limit of liability outlined in Material Handling Rates) All shipments will be sent COLLECT unless specific instructions are included.
Excel Decorators, Inc. Is not responsible for freight charges.

***** Outbound UPS, FED EX and DHL Must have completed Air Bills with senders Account Number. Exhibitor is Responsible for Scheduling Pick-Up. *****

THIRD PARTY BILLING

Company Name _____ *Billing Address* _____ *City, State, ZIP* _____

Payment Guaranteed By (PRINT) _____ *Guarantor Signature* _____ *Phone Number* _____ *Date* _____

Above prices include delivery of merchandise to designated spaces prior to show opening and removal at close of exhibit. All rental materials to remain the property of Excel Decorators. Prices quoted cover rental only. Payment in full of rental charges, including applicable sales tax, must accompany your advance order. Payment may be made by check, credit card or money order. Orders placed at the show will be charged STANDARD RATES. Charges due and payable upon presentation of invoice at the show. Signature denotes acceptance of payment terms as set forth in the Excel Decorators, Inc. Payment Policy and Authorization Form. **ADVANCE PAYMENT IN FULL REQUIRED FOR ALL ORDERS.** *****CANCELLATIONS MADE AFTER MOVE-IN BEGINS RECEIVE NO REFUND.***

Add applicable tax on SUMMARY PAGE
$ _____
TOTAL

Name of EVENT/SHOW **FSNA 2019 Annual Conference & Expo** **BOOTH #** _____ **PHONE #** ( ) _____

FIRM Name _____ **PRINT YOUR Name** _____ **Date** _____

BILLING Address _____ **City, State** _____ **ZIP** _____

SIGNATURE _____ **Title** _____ **E-mail** _____

To download forms, view rental items or for more information, please visit: **www.exceldecorators.com**

ADVANCE SHIPPING LABELS

ADVANCE TO WAREHOUSE: Use the shipping labels below for shipments to be received IN ADVANCE at our Warehouse address. Please note the Advance Shipping Deadline on the labels. Shipments to arrive after this date must use DIRECT TO SHOWSITE shipping.

ADVANCE TO WAREHOUSE

Exhibitor Name: _____ **Booth #:** _____

Ship to: **FSNA 2019 Annual Conference & Expo**

C/O: **Excel Decorators/ UPS Freight**
1311 W. 15th Street
Riviera Beach, FL 33404

excel Decorators, Inc. convention & exposition services

Advance Shipments may be shipped up to 30 Days in advance,
but *MUST be received by 4:00pm on Monday, October 7, 2019*

ADVANCE TO WAREHOUSE

Exhibitor Name: _____ **Booth #:** _____

Ship to: **FSNA 2019 Annual Conference & Expo**

C/O: **Excel Decorators/ UPS Freight**
1311 W. 15th Street
Riviera Beach, FL 33404

excel Decorators, Inc. convention & exposition services

Advance Shipments may be shipped up to 30 Days in advance,
but *MUST be received by 4:00pm on Monday, October 7, 2019*

HANGING SIGN: Hanging signs or other structure (truss, etc.) that has been approved to hang from the ceiling, may be sent to the ADVANCE SHIPPING warehouse address. Hanging items must be identified and readily available, so they may be installed before the show floor becomes encumbered by freight. ***Please use the label below so that we may identify Hanging Signs at our WAREHOUSE.***

HANGING SIGN ADVANCE TO WAREHOUSE

Exhibitor Name: _____ **Booth #:** _____

Ship to: **FSNA 2019 Annual Conference & Expo**

C/O: **Excel Decorators/ UPS Freight**
1311 W. 15th Street
Riviera Beach, FL 33404

excel Decorators, Inc. convention & exposition services

Advance Shipments may be shipped up to 30 Days in advance,
but *MUST be received by 4:00pm on Monday, October 7, 2019*

SHOWSITE SHIPPING LABELS

DIRECT TO SHOWSITE: Use the shipping labels below for shipments to be received AT THE SHOWSITE address. Please note that Showsite Shipments CANNOT arrive earlier than the time stated on the labels as THEY WILL BE REFUSED by the facility.

DIRECT TO SHOWSITE

Exhibitor Name: _____ **Booth #:** _____

Ship to: **FSNA 2019 Annual Conference & Expo**

C/O: **Excel Decorators/ Palm Beach CCC**
Exhibit Hall A
650 Okeechobee Blvd.
West Palm Beach, FL 33401

excel Decorators, Inc. convention & exposition services

Direct Shipments WILL BE REFUSED prior to Excel's Move-In and *CANNOT arrive prior to 8:00am on Wednesday, October 9 2019*

DIRECT TO SHOWSITE

Exhibitor Name: _____ **Booth #:** _____

Ship to: **FSNA 2019 Annual Conference & Expo**

C/O: **Excel Decorators/ Palm Beach CCC**
Exhibit Hall A
650 Okeechobee Blvd.
West Palm Beach, FL 33401

excel Decorators, Inc. convention & exposition services

Direct Shipments WILL BE REFUSED prior to Excel's Move-In and *CANNOT arrive prior to 8:00am on Wednesday, October 9 2019*

HANGING SIGN: Hanging signs or other structures (truss, etc.) that have been approved to hang from the ceiling, may be sent DIRECTLY TO SHOWSITE. Hanging items must be identified and readily available, so they may be installed before the show floor becomes encumbered by freight.
Please use the label below so that we may identify Hanging Signs at the SHOWSITE.

HANGING SIGN DIRECT TO SHOWSITE

Exhibitor Name: _____ **Booth #:** _____

Ship to: **FSNA 2019 Annual Conference & Expo**

C/O: **Excel Decorators/ Palm Beach CCC**
Exhibit Hall A
650 Okeechobee Blvd.
West Palm Beach, FL 33401

excel Decorators, Inc. convention & exposition services

Direct Shipments WILL BE REFUSED prior to Excel's Move-In and *CANNOT arrive prior to 8:00am on Wednesday, October 9 2019*

REFRIGERATE / FREEZE LABELS

DIRECT TO SHOWSITE REFRIGERATE OR FREEZE: Use the shipping labels below for perishable shipments to be received AT THE SHOWSITE address. Please note that Showsite Shipments CANNOT arrive earlier than the time stated on the labels as THEY WILL BE REFUSED by the facility. PLEASE SELECT REFRIGERATE OR FREEZE ON THE LABEL.

DIRECT
REFRIGERATOR / FREEZER

Exhibitor Name: _____ **Booth #:** _____

Ship to: **FSNA EXPO: REFRIGERATE OR FREEZE** *(Circle ONE)*

C/O: **Excel Decorators/ Palm Beach CCC**
Exhibit Hall A
650 Okeechobee Blvd.
West Palm Beach, FL 33401

Direct Shipments WILL BE REFUSED prior to Excel's Move-In and *CANNOT arrive prior to 8:00am on Thursday, October 10, 2019*

DIRECT
REFRIGERATOR / FREEZER

Exhibitor Name: _____ **Booth #:** _____

Ship to: **FSNA EXPO: REFRIGERATE OR FREEZE** *(Circle ONE)*

C/O: **Excel Decorators/ Palm Beach CCC**
Exhibit Hall A
650 Okeechobee Blvd.
West Palm Beach, FL 33401

Direct Shipments WILL BE REFUSED prior to Excel's Move-In and *CANNOT arrive prior to 8:00am on Thursday, October 10, 2019*

DIRECT
REFRIGERATOR / FREEZER

Exhibitor Name: _____ **Booth #:** _____

Ship to: **FSNA EXPO: REFRIGERATE OR FREEZE** *(Circle ONE)*

C/O: **Excel Decorators/ Palm Beach CCC**
Exhibit Hall A
650 Okeechobee Blvd.
West Palm Beach, FL 33401

Direct Shipments WILL BE REFUSED prior to Excel's Move-In and *CANNOT arrive prior to 8:00am on Thursday, October 10, 2019*

Install/Dismantle Labor

ORDER FORM

FS

Excel Decorators, Inc. convention & exposition services

Payment must be received by
September 20, 2019
For DISCOUNT RATES to apply

All orders subject to terms, policy and limit of liability as specified in the Excel Decorators service kit.

FAX forms to: 317-856-1301

Excel Decorators • P.O. Box 42345 • Indianapolis, IN • 46242 • **317-856-1300**

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HOURLY RATES

***pmh** = Per Man Hour*

Description		***Discount Rate****	*Stnd. Rate**
Straight Time *(One Hour Minimum per Person)*	**8:00am - 5:00pm / Monday-Friday**	**$70.75 pmh**	$88.25 pmh
Overtime Pay *(One Hour Minimum per Person)*	**5:00pm - 12:00am / Monday-Friday & ALL Day Saturday**	**$106.13 pmh**	$132.38 pmh
Doubletime Pay *(One Hour Minimum per Person)*	**12:00am - 8:00am / Monday-Friday & ALL Day Sunday & Holidays**	**$141.50 pmh**	$176.50 pmh

It is the responsibility of the Exhibitor/Supervisor to SIGN IN LABOR prior to installation/dismantle and SIGN OUT LABOR upon completion. Failure to do so will result in the estimation of LABOR TIME by Excel Decorators.

**After one hour minimum, time is charged in one hour increments*

INSTALL / DISMANTLE

		Date	** Start Time*	*NO. of Workers*	*EST. Hours*	*TOTAL Hours*	*Hourly Rate*	*EST. Cost*
JOB 1	Labor to ***Install*** display			X	=	X	$	= $
	Labor to ***Dismantle*** display			X	=	X	$	= $

		Date	** Start Time*	*NO. of Workers*	*EST. Hours*	*TOTAL Hours*	*Hourly Rate*	*EST. Cost*
JOB 2	Labor to ***Install*** display			X	=	X	$	= $
	Labor to ***Dismantle*** display			X	=	X	$	= $

SUPERVISION

❑ **Exhibitor Supervision:** *Start time will be guaranteed only where labor is ordered for the start of the work day (8:00am unless official set-up time begins later), since the time for completion of earlier jobs is approximate. The Exhibitor's show site representative must check in at the service desk to pick up laborers. Upon completion of the work, it is important for the exhibitor to sign people out at the service desk. If Exhibitor fails to pick up labor at the time ordered, a one hour per laborer "no-show" will be applied.

All Work Is Done Under Supervision Of The Exhibitor.

❑ **Excel Supervision:** Excel Decorators, Inc. personnel can supervise the installation and dismantling of your display. This will be in all cases when you will not have the personnel present to supervise. The charge for this service shall be 25% of the total labor bill.

All Work Is Done Under Supervision Of The Excel Decorators.

Information needed for Excel Supervision (Please check all that are applicable)

Number of crates or cases _____

❑ Special Instructions Attached

❑ Self Contained Unit

❑ Set-Up Plans Attached

❑ Photo Attached

❑ Set-Up Plans in Crate # _____

If Ordering Excel Supervision

ADD 25% HERE _____

Above prices include delivery of merchandise to designated spaces prior to show opening and removal at close of exhibit. All rental materials to remain the property of Excel Decorators. Prices quoted cover rental only. Payment in full of rental charges, including applicable sales tax, must accompany your advance order. Payment may be made by check, credit card or money order. Orders placed at the show will be charged STANDARD RATES. Charges due and payable upon presentation of invoice at the show. Signature denotes acceptance of payment terms as set forth in the Excel Decorators, Inc. Payment Policy and Authorization Form. **ADVANCE PAYMENT IN FULL REQUIRED FOR ALL ORDERS.** *****CANCELLATIONS MADE AFTER MOVE-IN BEGINS RECEIVE NO REFUND.***

Add applicable tax on SUMMARY PAGE

$

TOTAL

Name of EVENT/SHOW **FSNA 2019 Annual Conference & Expo** **BOOTH #** _____ **PHONE #** ( ) _____

FIRM Name _____ **PRINT YOUR Name** _____ **Date** _____

BILLING Address _____ **City, State** _____ **ZIP** _____

SIGNATURE _____ **Title** _____ **E-mail** _____

To download forms, view rental items or for more information, please visit: **www.exceldecorators.com**

Custom Cleaning

ORDER FORM

FS

Payment must be received by
September 20, 2019
For DISCOUNT RATES to apply

All orders subject to terms, policy and limit of liability as specified in the Excel Decorators service kit.

FAX forms to: 317-856-1301

Excel Decorators • P.O. Box 42345 • Indianapolis, IN • 46242 • **317-856-1300**

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Show Management Provides Vacuuming Of Aisles Nightly

1. Individual cleaning for your booth may be ordered by checking below the services desired.
2. Carpet is installed show ready.
3. Charges based upon gross exhibit booth area.

Additional cleaning as follows:

CARPET CLEANING

***psf** = Per Square Foot*

Description	***Discount Rate***	*Stnd. Rate*
❑ **ONE TIME Vacuuming on** *(day/date):* _____	**$0.35 psf**	$0.40 psf
❑ **Vacuuming BEFORE INITIAL OPENING of exhibit and DAILY thereafter**	**$0.32 psf/day**	$0.36 psf

	Booth Size (Dims. In FEET)		*Square Feet*	*Rate (above)*	*NO. of Days*	*TOTAL Cost*
Carpet Cleaning	X	=		X $	X	= $

EXHIBIT CLEANING

***psf** = Per Square Foot*

Description	***Discount Rate***	*Stnd. Rate*
❑ **ONE TIME Cleaning and dusting of Display Structure and Furnishings on** *(day/date):* _____	**$0.21 psf**	$0.22 psf
❑ **Cleaning and dusting of Display Structure and Furnishings BEFORE INITIAL OPENING of exhibit and DAILY thereafter**	**$0.17 psf/day**	$0.18 psf

	Booth Size (Dims. In FEET)		*Square Feet*	*Rate (above)*	*NO. of Days*	*TOTAL Cost*
Exhibit Cleaning	X	=		X $	X	= $

** Porter Service available upon request.*

Above prices include delivery of merchandise to designated spaces prior to show opening and removal at close of exhibit. All rental materials to remain the property of Excel Decorators. Prices quoted cover rental only. Payment in full of rental charges, including applicable sales tax, must accompany your advance order. Payment may be made by check, credit card or money order. Orders placed at the show will be charged STANDARD RATES. Charges due and payable upon presentation of invoice at the show. Signature denotes acceptance of payment terms as set forth in the Excel Decorators, Inc. Payment Policy and Authorization Form. **ADVANCE PAYMENT IN FULL REQUIRED FOR ALL ORDERS.** *****CANCELLATIONS MADE AFTER MOVE-IN BEGINS RECEIVE NO REFUND.***

Add applicable tax on SUMMARY PAGE

$ _____ *TOTAL*

Name of EVENT/SHOW **FSNA 2019 Annual Conference & Expo** **BOOTH #** _____ **PHONE #** ( ) _____

FIRM Name _____ **PRINT YOUR Name** _____ **Date** _____

BILLING Address _____ **City, State** _____ **ZIP** _____

SIGNATURE _____ **Title** _____ **E-mail** _____

To download forms, view rental items or for more information, please visit: **www.exceldecorators.com**

Accessible Storage

Excel Decorators, Inc. convention & exposition services

Payment must be received by
September 20, 2019
For DISCOUNT RATES to apply

All orders subject to terms, policy and limit of liability as specified in the Excel Decorators service kit.

FAX forms to: 317-856-1301

ORDER FORM FS

Excel Decorators • P.O. Box 42345 • Indianapolis, IN • 46242 • **317-856-1300**

13INDFLA071719

Accessible storage will be available to exhibitors only.
This storage is intended for product storage only and will allow exhibitors easy access during the show. Please note that items placed in accessible storage will be returned to the exhibitor's booth once all empty crates/cartons have been returned.

To access stored product during the show, exhibitors must request labor for each instance at the Excel Service Desk. Each request will incur an additional labor charge. *(minimum one hour)* Labor to be charged at prevailing rates. *(see INSTALL/DISMANTLE LABOR FORM for rates)*

Please estimate your storage needs below.
Accessible storage labels will be available at show site at the Excel Decorators, Inc. Customer Service Desk.

ACCESSIBLE STORAGE

Qty:	Description	Stnd. Rate	TOTAL
_____	**# of skids/crates to be placed in Accessible Storage** (skids/crates cannot exceed 41" x 48" max. stacked 5' high - larger objects will count as multiple pieces)	$30.25	_____

Above prices include delivery of merchandise to designated spaces prior to show opening and removal at close of exhibit. All rental materials to remain the property of Excel Decorators. Prices quoted cover rental only. Payment in full of rental charges, including applicable sales tax, must accompany your advance order. Payment may be made by check, credit card or money order. Orders placed at the show will be charged STANDARD RATES. Charges due and payable upon presentation of invoice at the show. Signature denotes acceptance of payment terms as set forth in the Excel Decorators, Inc. Payment Policy and Authorization Form. **ADVANCE PAYMENT IN FULL REQUIRED FOR ALL ORDERS.** ***CANCELLATIONS MADE AFTER MOVE-IN BEGINS RECEIVE NO REFUND.***

Add applicable tax on SUMMARY PAGE

$ _____ TOTAL

Name of EVENT/SHOW FSNA 2019 Annual Conference & Expo **BOOTH #** _____ **PHONE #** ( ) _____

FIRM Name _____ **PRINT YOUR Name** _____ **Date** _____

BILLING Address _____ **City, State** _____ **ZIP** _____

SIGNATURE _____ **Title** _____ **E-mail** _____

To download forms, view rental items or for more information, please visit: **www.exceldecorators.com**

Forklift Labor

ORDER FORM FS

Excel Decorators, Inc. convention & exposition services

Payment must be received by
September 20, 2019
For DISCOUNT RATES to apply

All orders subject to terms, policy and limit of liability as specified in the Excel Decorators service kit.

FAX forms to: 317-856-1301

Excel Decorators • P.O. Box 42345 • Indianapolis, IN • 46242 • **317-856-1300**

13INDFLA071719

HOURLY RATES

pmh *= Per Man Hour*

Description		***Rate**
Straight Time *(One Hour Minimum)*	**8:00am - 5:00pm / Monday-Friday**	**$146.75 pmh**
Overtime Pay *(One Hour Minimum)*	**5:00pm - 12:00am / Monday-Friday & ALL Day Saturday**	**$220.13 pmh**
Doubletime Pay *(One Hour Minimum)*	**12:00am - 8:00am / Monday-Friday & ALL Day Sunday & Holidays**	**$293.50 pmh**

**Rate Includes Operator & 3-Stage Forklift*

It is the responsibility of the Exhibitor/Supervisor to SIGN IN LABOR prior to installation/dismantle and SIGN OUT LABOR upon completion. Failure to do so will result in the estimation of LABOR TIME by Excel Decorators.

**Time charged in one hour increments. Time beyond 60 minutes rounds up to next increment.*

FORKLIFT POLICY

Exhibitors requiring forklift to assemble displays or when uncrating, unskidding, positioning and reskidding equipment and machinery will need to estimate their needs below. It is understood that forklift labor is exclusive to the exhibitor's booth area and cannot be used in conjunction with material handling outside of that booth.

Start time will be guaranteed only where labor is ordered for the start of the work day (8:00am unless official set-up time begins later), since the time for completion of earlier jobs is approximate.

It is important that exhibitor check in at the Excel Service Desk to pick up forklift ordered. Exhibitor must also check out the forklift upon completion of work. If Exhibitor fails to pick up labor at the time ordered, a half hour "no-show" will be applied.

All Work Is Done Under Supervision Of The Exhibitor.

****** 5,000 lbs. Maximum capacity. Larger forklifts, 4-stage forklifts, cage needs and Crane service will be quoted upon request and is available by advance order deadline.***

INSTALL / DISMANTLE

JOB 1

	Date	** Start Time*	*NO. of Forklifts*	*EST. Hours*	*TOTAL Hours*	*Hourly Rate*	*EST. Cost*
Fork Lift *Installation*			X	=	X	$	= $
Describe work to be Done:							
Fork Lift *Dismantle*			X	=	X	$	= $
Describe work to be Done:							

JOB 2

	Date	** Start Time*	*NO. of Forklifts*	*EST. Hours*	*TOTAL Hours*	*Hourly Rate*	*EST. Cost*
Fork Lift *Installation*			X	=	X	$	= $
Describe work to be Done:							
Fork Lift *Dismantle*			X	=	X	$	= $
Describe work to be Done:							

Above prices include delivery of merchandise to designated spaces prior to show opening and removal at close of exhibit. All rental materials to remain the property of Excel Decorators. Prices quoted cover rental only. Payment in full of rental charges, including applicable sales tax, must accompany your advance order. Payment may be made by check, credit card or money order. Orders placed at the show will be charged STANDARD RATES. Charges due and payable upon presentation of invoice at the show. Signature denotes acceptance of payment terms as set forth in the Excel Decorators, Inc. Payment Policy and Authorization Form. **ADVANCE PAYMENT IN FULL REQUIRED FOR ALL ORDERS.** *****CANCELLATIONS MADE AFTER MOVE-IN BEGINS RECEIVE NO REFUND.***

Add applicable tax on SUMMARY PAGE

$ ***TOTAL***

Name of EVENT/SHOW **FSNA 2019 Annual Conference & Expo** **BOOTH #** _____ **PHONE #** ( ) _____

FIRM Name _____ **PRINT YOUR Name** _____ **Date** _____

BILLING Address _____ **City, State** _____ **ZIP** _____

SIGNATURE _____ **Title** _____ **E-mail** _____

To download forms, view rental items or for more information, please visit: **www.exceldecorators.com**

EAC Policies

FSNA 2018 Annual Conference & Expo

SHOW DATES: October 11-12, 2019
Palm Beach County Convention Center
Exhibit Hall A
West Palm Beach, Florida

ORDER FORM FS

Excel Decorators • P.O. Box 42345 • Indianapolis, IN • 46242 • **317-856-1300**

13INDFLA071719

Show Management, acting on behalf of all exhibitors and in the best interest of the exposition, has appointed an Official Services Contractor to perform and provide necessary services and equipment.

The Official Service Contractor is appointed to:

a. Insure the orderly and efficient installation and removal of the overall exposition,
b. Assure the distribution of labor to all Exhibitors according to the need,
c. Provide sufficient labor to satisfy the requirements of Exhibitors and for the exposition itself,
d. See that the proper type and limits and insurance are in force, and
e. Avoid any conflict with local union and/or exhibit hall regulations and requirements.

The Official Services contractor will provide all usual trade show service, including labor. Exceptions are:

f. Supervision may be provided by the Exhibitor,
g. The Exhibitor may appoint an outside independent contractor (EAC) for installation and dismantle only of the Exhibitor's display.

The Exhibitor **MUST** notify Excel Decorators of its intention to utilize its own appointed independent contractor on the form provided in this manual **No Later than September 20, 2019**

Exhibitors may employ the service of independent contractors (EAC) to supervise the installation and dismantle of their display, providing that the Exhibitor and the EAC comply with the following requirements:

1. The EAC must have all licenses, permits and/or bondings required by federal, state, county or municipal governments and the exposition hall management prior to commencing work and shall provide Excel Decorators with evidence of such compliance.

2. The EAC must carry comprehensive general liability insurance with limits of liability of not less than $1,000,000 combined single limits for bodily injury and property damage; comprehensive automobile liability insurance for all owned and non-owned vehicles in amounts not less than $1,000,000 for bodily injury and property damage and including loading and unloading hazards; and Workers' Compensation insurance with minimum limits of liability as required by Florida statutes. The insurance carriers providing such insurance shall have no less than an "A" rating according to A.M.'s Best's rating and shall be authorized to do business in Florida. EAC shall provide EXCEL DECORATORS — NO LATER THAN **September 20, 2019** with a Certificate of Insurance showing coverages, amounts and policy coverage periods. An EAC who fails to submit such Certificate of Insurance shall not be granted permission to perform any services at the show.

3. The EAC must follow scheduled work times or pay any additional costs incurred because of extended work hours. The EAC must adhere to all rules of ingress and egress.

4. The Exhibitor, in writing, must notify EXCEL DECORATORS of their intention to utilize an independent contractor (EAC) NO LATER THAN **September 20, 2019** The Exhibitors must furnish the name, address, telephone number, and email of the EAC contact person and firm. Letters as such from the EAC are neither valid nor acceptable. (See EAC Authorization form in the service kit) Only the exhibitor named EAC's employees will be authorized on the show floor. Employees of third parties named or subcontracted by the EAC will not be authorized admittance on the show floor unless those employees are named and badges as specified below. The EAC must furnish Excel Decorators with the names of all on-site employees who will be working on the exposition floor prior to the first move-in day and see that they have and wear at all times identification badges supplied by the EAC containing the EAC name, employee's name, & Exhibiting Company's name, PLUS wear a supplied exhibitor work pass if required by Show Management.

5. The EAC **MAY NOT** solicit business on the Show floor. All EAC personnel must confine all activities to the booth(s) of their client(s) and may not enter the display area of a non-client for any purpose.

6. The EAC must confine his operation to the exhibit area of his client(s). No service desks, storage areas or other work facilities will be located elsewhere in the exposition halls.

7. The EAC must comply with all labor agreements and practices and must not commit or allow to be committed by persons in his employ, any acts that could lead to work stoppages, strikes or labor problems.

8. The Show floor, aisles, loading docks, service and storage areas will be under the control of the official General Service Contractor. The EAC must coordinate all his activities with the Official General Service Contractor, Excel Decorators, Inc.

9. In performing work for his client(s), the EAC shall cooperate fully with the Official General Service Contractor and assist him in fulfilling his responsibilities.

10. The EAC will share with the official contractor all reasonable costs related to its operation; including overtime pay for stewards, restoration of Exhibit Space to its initial condition, etc.

11. The EAC must comply with all local labor regulations.

12. EAC should be advised not to store their tools, ladders, and etc. in the crates.

13. For services such as electrical, plumbing, telephone, floral, booth cleaning and drayage, NO contractor or supplier other than the Official Services Contractor/Supplier will be approved. This regulation is necessary because of licensing, insurance, and work done on equipment and facilities owned by parties other than the Exhibitor. Exhibitors shall provide only the material and equipment they own and is to be used in their exhibit space. Exhibitors and EACs are not permitted to use forklifts and motorized pallet jacks.

14. Excel Decorators, Inc. has the option to not allow any work to begin until the EAC complies with the above Rules and Regulations.

EAC Authorization

Excel Decorators, Inc. convention & exposition services

Form must be received by
September 20, 2019
For USE OF EAC at this event

All orders subject to terms, policy and limit of liability as specified in the Excel Decorators service kit.

FAX forms to: 317-856-1301

EAC ORDER FORM FS

Excel Decorators • P.O. Box 42345 • Indianapolis, IN • 46242 • **317-856-1300**

13INDFLA071719

Notice of Intent to Use Exhibitor Appointed Independent Contractor

This form MUST be submitted by Exhibitor if ANY contractor not listed in the Exhibitor's Manual will be used by Exhibitor, including display builder, if a representative will be on-site.

Please refer to the EAC POLICIES sheet included in this Exhibitor Kit. It outlines the regulations for the use of EAC's, and the rules and policies EAC's are expected to abide by during all phases of this event.

Please DO NOT fill out this sheet without having first read this very important EAC POLICIES sheet.

This form MUST BE returned by the above deadline in order to use EAC services.

EXHIBITOR / EAC INFORMATION

Exhibiting Company: _____

Company Contact: _____

Telephone: (_____) _____ FAX: (_____) _____ Booth #(s): _____

I/we intend to use the following company to service our exhibit at the following event:

SHOW DATES: October 11-12, 2019
Palm Beach County Convention Center
Exhibit Hall A
West Palm Beach, Florida

FSNA 2018 Annual Conference & Expo

Independent Contractor: _____

Mailing Address: _____

_____
City State ZIP

Contact: _____ Telephone: (_____) _____

Email: _____ Fax: (_____) _____

Service(s) to be provided by the above independent contractor: _____

_____

EXHIBITOR AUTHORIZATION

I/we agree that all rules and regulations governing the use of an exhibitor-appointed independent contractor will be followed.

Submitted by: _____ _____
Type or print name Title

_____ _____
Authorized Exhibitor signature Date

THIS FORM MUST BE SIGNED BY AN AUTHORIZED EMPLOYEE OF THE EXHIBITING COMPANY, NOT THE EXHIBITOR-APPOINTED INDEPENDENT CONTRACTOR

Above prices include delivery of merchandise to designated spaces prior to show opening and removal at close of exhibit. All rental materials to remain the property of Excel Decorators. Prices quoted cover rental only. Payment in full of rental charges, including applicable sales tax, must accompany your advance order. Payment may be made by check, credit card or money order. Orders placed at the show will be charged STANDARD RATES. Charges due and payable upon presentation of invoice at the show. Signature denotes acceptance of payment terms as set forth in the Excel Decorators, Inc. Payment Policy and Authorization Form. **ADVANCE PAYMENT IN FULL REQUIRED FOR ALL ORDERS.** *****CANCELLATIONS MADE AFTER MOVE-IN BEGINS RECEIVE NO REFUND.***

Name of EVENT/SHOW **FSNA 2019 Annual Conference & Expo** **BOOTH #** _____ **PHONE #** ( ) _____

FIRM Name _____ **PRINT YOUR Name** _____ **Date** _____

BILLING Address _____ **City, State** _____ **ZIP** _____

SIGNATURE _____ **Title** _____ **E-mail** _____

To download forms, view rental items or for more information, please visit: **www.exceldecorators.com**

Order Summary

ORDER FORM FS

Payment must be received by
September 20, 2019
For DISCOUNT RATES to apply

All orders subject to terms, policy and limit of liability as specified in the Excel Decorators service kit.

FAX forms to: 317-856-1301

Excel Decorators • P.O. Box 42345 • Indianapolis, IN • 46242 • **317-856-1300**

13INDFLA071719

All orders must be received in our office with payment by the Discount Deadline Date to qualify for Discount Rates. Orders received before the Discount Deadline Date but without payment will be charged at Standard Rates unless payment is received before the Discount Deadline expires.

Exhibitors placing orders with a Tax Exempt Organization must also include a copy of their Tax Exempt Certificate with their order.

*** Order Forms for services NOT provided by Excel Decorators, will need to be submitted with payment to their respective addresses. These might include (but are not limited to) Utility Services (Electrical, Telephone, Cable TV, Compressed Air/Gas, Fiber Optic) or other miscellaneous services provided by the facility or outside sub-contractors.**

Please Check the forms you are returning with your order and fill in individual totals from each page.

NON-TAXABLE ITEMS

❑	**Payment Authorization**	-na-
❑	**Booth Sign**	-na-
❑	**Material Handling/Drayage**	$ _____
❑	**Install/Dismantle Labor**	$ _____
❑	**Forklift Labor**	$ _____
❑	**Custom Cleaning**	$ _____
❑	**Accessible Storage**	$ _____
❑	**EAC Authorization**	-na-

TAXABLE ITEMS

❑	**Furniture & Floor Covering**	$ _____
❑	**Custom Carpet & Padding**	$ _____
❑	**Preset Booth Displays**	$ _____
❑	**Counters & Accessories**	$ _____
❑	**Signs & Banners**	$ _____
❑	**Banner Stands**	$ _____

SubTOTAL for TAXABLE items HERE
(SUM of all Items Above) **B $** _____

CALCULATE 7% Sales Tax HERE
(.07 x B = C Sales Tax) **C $** _____

TOTAL for NON-TAXABLE ITEMS HERE
(SUM of all Items Above) **A $** _____

TOTAL for TAXABLE ITEMS HERE
(B + C = D TOTAL) **D $** _____

GRAND TOTAL

Calculate Grand Total and Enter HERE **(A + D from above = GRAND TOTAL)**

$ **GRAND TOTAL**

Above prices include delivery of merchandise to designated spaces prior to show opening and removal at close of exhibit. All rental materials to remain the property of Excel Decorators. Prices quoted cover rental only. Payment in full of rental charges, including applicable sales tax, must accompany your advance order. Payment may be made by check, credit card or money order. Orders placed at the show will be charged STANDARD RATES. Charges due and payable upon presentation of invoice at the show. Signature denotes acceptance of payment terms as set forth in the Excel Decorators, Inc. Payment Policy and Authorization Form. **ADVANCE PAYMENT IN FULL REQUIRED FOR ALL ORDERS.** *****CANCELLATIONS MADE AFTER MOVE-IN BEGINS RECEIVE NO REFUND.***

Name of EVENT/SHOW **FSNA 2019 Annual Conference & Expo** **BOOTH #** _____ **PHONE #** ( ) _____

FIRM Name _____ **PRINT YOUR Name** _____ **Date** _____

BILLING Address _____ **City, State** _____ **ZIP** _____

SIGNATURE _____ **Title** _____ **E-mail** _____

To download forms, view rental items or for more information, please visit: **www.exceldecorators.com**

Data & Telecom Services

THE PALM BEACHES
PALM BEACH COUNTY
CONVENTION CENTER

Return Form To:
650 Okeechobee Blvd.
West Palm Beach, FL. 33401
Attn: Exhibitor Services

Phone: 561-366-3000
Fax: 561-366-3023
Email: exhibitorservices@pbconventioncenter.com

To receive advance rate, orders and full payment must be postmarked 14 days prior to the first scheduled show date.

Event Name:				**Booth #**	
Exhibiting Company:			**Dates - From:**		**To:**
Address:			**Ordered By:**		
City:	**State:**	**Zip Code:**	**E-Mail:**		
Phone:		**Cell:**	**Fax:**		
Service Descriptions			**Quantity**	**14 Day Advance**	**Base Rate**	**Total**
Hard-Wired High-Speed Internet Service						
Run of Show - Per Connection - Up To 14 days				$300.00	$400.00	$
Each Additional Connection - Run of Show - Up To 14 Days				$200.00	$300.00	$
Upgrade to Public IP (Run of Show)				$250.00	$500.00	$
Wi-Fi Internet Service Provided Complimentary By The Palm Beach County Convention Center						
No Routers						
Wireless Services						
Encrypted SSID for POSs (Run of Show)				$100.00	$150.00	$
[1] SSID - for Duration of Show - Up to 14 Days				$900.00	$1,200.00	$
Dedicated SSID / Splash Page (Run of Show)				$2,000.00	$2,500.00	$
Data Equipment Rentals						
Ethernet Patch Cable				$35.00	$50.00	$
Telephone Services						
VoIP Digital Phone Package includes: (1) VoIP Phone Model 35 & (1) Digital connection			$250.00 + $33.65 CST Tax = **$283.65**	$300.00 + $40.38 CST Tax = **$340.38**		$
Analog Telephone Line Only			$200.00 + $26.92 CST Tax = **$226.92**	$250.00 + $33.65 CST Tax = **$283.65**		$
Labor: IT Techs are available for Customer Support at $80.00 per hour, 1/2 hour min.				$40.00	$40.00	$
					TOTAL	$
Special Instructions:						

Prices listed are for the entire show.

By signing and returning this form, customer agrees to all terms and conditions printed on this form and related documents. The PBCCC reserves the right to correct orders that have been figured incorrectly. Tax rates are subject to change without notice.

Signature:_____Date:_____

____Visa ____MasterCard ____American Express ____Check Payable To: Palm Beach County Convention Center

Account No:_____|_____|_____
Exp. Date (MM/YY) Verification Code

Cardholder Name (Please Print)

Authorized Signature*:

Credit Card Billing Address:

City/State/Zip:

*** I ALSO AUTHORIZE CHARGING ANY UNPAID BALANCES TO MY CREDIT CARD. SEE REVERSE SIDE FOR PAYMENT TERMS AND CONDITIONS.**

Palm Beach County Convention Center Data & Telecom Terms and Conditions

Payment:
The Palm Beach County Convention Center (PBCCC) must receive payment in full with your order at lease fourteen (14) days prior to the first scheduled show date. Orders received less than fourteen (14) days in advanced or without full payment will not receive the advanced rate, regardless of date of receipt from Show Management. Unpaid orders will NOT be installed. PBCCC accepts Visa, MasterCard, American Express and Checks.

Any additions or changes to your order, advanced or on-site, will require full payment before installation. Any Long Distance charges or replacement of damaged or missing equipment will be billed after the end of the event.

Rates and Labor Charges:

1. These rates only cover bringing service to your booth in the most convenient manner.
2. Rates do NOT include connecting equipment to provided services.
3. Special Placement or relocation of service will require labor charge.
4. Late or On-Site Orders: We can NOT guarantee service will be operable by the open of the show. Installation during show hours may require Show Management approval. No Discounts will be given.
5. All Prices are based on current rates and are subject to change without notice.

Installation, Disconnection and use of Service:

1. Orders paid in Full will be processed and installation completed in order of receipt whenever possible. earliest orders usually receive highest priority
2. All Equipment provided will remain the property of the PBCCC and shall be disconnected and removed by out staff only. The exhibitor is responsible for replacement and or repair costs and all damages to equipment during the rental period. The rental period is from installation thought removal.
3. **Telephone Service:** Telephone lines ordered will automatically be provided with Long Distance capacity unless specifically noted on the order form. Please remember that if International dialing is necessary to check the appropriate box.
4. Please Note that ONLY PBCCC digital telephone set will be used with ALL Digital lines for technical reasons and system compatibility**.**
5. **Data Service:** The rental of a Data Line is for 1 IP address and is good for ONE DEVICE ONLY. The use of Routers, Switches, Wireless LAN's or any other Hardware or software for the purpose of sharing an IP address is Strictly Prohibited. Persons or shows found in violation of this policy will be liable for additional fees and may have their Data Service DISCONNECTED without notice and with NO refund of any fees. This decision is at the sole discretion of the PBCCC management at IT Staff. SSID bandwidth estimated at a maximum of 1,600 connections.
6. **IT Dept Labor:** If special assistance or guidance is needed while you are at the PBCCC, The IT department has technicians available for a charge of 80.00 per hour (1/2 hour minimum). The IT Dept can help setting up computers, networking, cabling, moving services to different areas or under carpet, etc. Please be aware that all labor items must be paid for in advance and the PBCCC can NOT be help liable for the reconfiguration or any incidental internal or external damage to your personal or rental computer equipment.

Please contact Exhibitor services via telephone or on-site at the exhibitor services booth for more information and a price quotation for any services you may need out IT dept to perform for you.

Cancellation Policy:

- If cancelled before installation and more that six (6) days prior to 1st show date = 90% REFUND
- If cancelled before installation but six (6) days or less prior to 1st show date = 50% REFUND
- If cancelled AFTER the service has been installed = NO REFUND!

Legal Notice: The PBCCC is not responsible for damage to personal equipment and/or personal injury due to the misuse of provided services, Any tampering with IT equipment (Included, but not limited to) utility floor boxes, cabling, or rented equipment at any time may result in the disconnection of services and/or additional charges. The PBCCC can not be held responsible for any injuries or damages that may occur as a result of this tampering.

Electric

THE PALM BEACHES
PALM BEACH COUNTY
CONVENTION CENTER

Return Form To:
650 Okeechobee Blvd.
West Palm Beach, FL. 33401
Attn: Exhibitor Services

Phone: 561-366-3000
Fax: 561-366-3023
Email: exhibitorservices@
pbconventioncenter.com

To receive advance rate, orders and full payment must be postmarked 14 days prior to the first scheduled show date.

Event Name:				**Booth #**	
Exhibiting Company:			**Dates - From:**		**To:**
Address:			**Ordered By:**		
City:	**State:**	**Zip Code:**	**E-Mail:**		
Phone:		**Cell:**	**Fax:**		
Service Descriptions			**Quantity**	**14 Day Advance Rate**	**Show Rate**	**Total**
120 Volts (Standard Electric - Basic Installation/Removal Labor Included)					
500-1000 Watts (10 Amps)				$89.00	$119.00	$
1001-2000 Watts (20 Amps)				$129.00	$169.00	$
208 Volts Single [1] Phase (Basic Installation/Removal Labor Included)					
20 Amps				$269.00	$329.00	$
30 Amps				$329.00	$409.00	$
50 Amps				$449.00	$549.00	$
60 Amps				$479.00	$599.00	$
208 Volts Three [3] Phase (Basic Installation/Removal Labor Included)					
20 Amps				$299.00	$369.00	$
30 Amps				$419.00	$519.00	$
60 Amps				$649.00	$829.00	$
100 Amps				$769.00	$1,269.00	$
480 Volts Three [3] Phase (Basic Installation/Removal Labor Included)					
100 Amps				$949.00	$1,449.00	$
Electrical Accessories (Remains the property of PBCCC)					
3-Wire Ground 25 ft. Extension Cord				$25.00	$
Power Strip 6 Outlet				$20.00	$
Qube Tap - 3-Way Connector				$5.00	$
				SUB TOTAL	$
				7% SALES TAX	$
Labor					
Additional Special Placement Labor - Per Hour				$70.00	$70.00	$
				TOTAL	$
Special Instructions:					

By signing and returning this form, customer agrees to all terms and conditions printed on this form and related documents. The PBCCC reserves the right to correct orders that have been figured incorrectly. Tax rates are subject to change without notice.

Signature:_____Date:_____

____Visa ____MasterCard ____American Express ____Check Payable To: Palm Beach County Convention Center

Account No:_____|_____|_____
Exp. Date (MM/YY) Verification Code

Cardholder Name (Please Print)

Authorized Signature*:

Credit Card Billing Address:

City/State/Zip:

*** I ALSO AUTHORIZE CHARGING ANY UNPAID BALANCES TO MY CREDIT CARD. SEE REVERSE SIDE FOR PAYMENT TERMS AND CONDITIONS.**

Palm Beach County Convention Center Electrical Services Terms and Conditions

Payment:
The Palm Beach County Convention Center (PBCCC) must receive payment in full with your order at lease fourteen (14) days prior to the first scheduled show date. Orders received less than fourteen (14) days in advanced or without full payment will not receive the advanced rate, regardless of date of receipt from Show Management. Unpaid orders will NOT be installed. PBCCC accepts Visa, MasterCard, American Express and Checks.

Any additions or changes to your order, advanced or on-site, will require full payment before installation. Any additional charges for damaged or missing equipment will be billed after the end of the event.

Rates and Labor Charges:

1. These rates only cover bringing service to your booth in the most convenient manner.
2. Rates do NOT include connecting equipment to provided services.
3. Special Placement or relocation of service will require labor charge.
   Contact Exhibitor Services, at top of Order Form, to order special placement of service.
4. Late or On-Site Orders: We can NOT guarantee service will be operable by the open of the show. Installation during show hours may require Show Management approval. No Discounts will be given
5. All Prices are based on current rates and are subject to change without notice

Installation / Disconnection and use of Service:

1. Orders paid in Full will be processed and installation completed in order of receipt whenever possible. Earliest orders usually receive highest priority.
2. Our Electric Service is 120 volt A.C. one phase 60 cycle or 209 volt one phase and 208 volt three phase 60 cycle. We have limited 277/480 volt three phase service available. Contact Exhibitor Services via the information at the top of the order form to inquire about service availability and price quotation.
3. All equipment provided will remain the property of the Palm Beach Convention Center and shall be disconnected / removed by our staff only. House electricians are authorized to cut floor coverings or permit installation of service unless otherwise directed. Standard wall, column and permanent building electrical outlets are not part of booth service and are not to be used by exhibitors. The Exhibitor is responsible for replacement, repair costs and damages to equipment during rental period. The rental period is from installation to removal.
4. Your equipment must be tagged with complete information about type and/or amount of voltage, amperage, phase, frequency, horsepower, etc. Any exposed non-current carrying metal parts of your equipment which are liable to be energized must be grounded.
5. Connections – all 120 volt cords must be 3 wire, grounded type. Use of open clip sockets, latex or lamp cord wire or non-UL or NEMA approved connections are prohibited. Equipment requiring company staff for assembly, servicing, prep work and operation may be executed without house electricians. However, all equipment regardless of power source must comply with Federal, State and Local safety codes.

Please contact Exhibitor services via the information found at the top of this order form to inquire about availability of specialized services and price quotation.

Cancellation Policy:

- If cancelled before installation and more that six (6) days prior to 1st show date = 90% REFUND
- If cancelled before installation but six (6) days or less prior to 1st show date = 50% REFUND
- If cancelled AFTER the service has been installed = NO REFUND!

Legal Notice: We cannot accept responsibility for voltage fluctuation due to temporary power failure due to conditions beyond our control. For your protection, we advise you install a surge protector on your computers and any sensitive equipment. We will not be responsible for damage or loss to any equipment or injury to any person caused by unauthorized installation or connection to service by persons other than by PBCCC electricians.

Revised 10/5/2015

Audio Visual

THE PALM BEACHES
PALM BEACH COUNTY
CONVENTION CENTER

Return Form To:
650 Okeechobee Blvd.
West Palm Beach, FL. 33401
Attn: Exhibitor Services

PSAV
Phone: 561-366-3000
Fax: 561-366-3023
Email: exhibitorservices@
pbconventioncenter.com

To receive advance rate, orders and full payment must be postmarked 14 days prior to the first scheduled show date.

Event Name:				**Booth #**	
Exhibiting Company:			**Dates - From:**		**To:**
Address:			**Ordered By:**		
City:	**State:**	**Zip Code:**	**E-Mail:**		
Phone:		**Cell:**		**Fax:**	

Service Descriptions	Quantity	14 Day Advance Rate	Show Rate	x Number of Days	Total
Computers / Laptops					
Laptop		$230.00	$265.00		$
Monitors / Display					
24" LCD Monitor with Desk Stand		$225.00	$260.00		$
55" LCD Monitor with Floor Stand		$585.00	$675.00		$
70" LCD Monitor with Floor Stand		$830.00	$955.00		$
Data / Video Projection / Screens					
LCD Projector 3000 Lumen		$415.00	$480.00		$
6' or 8' Tripod Screen with Black Skirt		$80.00	$92.00		$
Audio Equipment					
Wireless Hand-held or Lav. Microphone		$165.00	$190.00		$
Powered Speaker		$90.00	$104.00		$
Accessory Equipment					
Display Easel		$15.00	$20.00		$
Carts: 34"; 42"; 54"		$20.00	$24.00		$
Flip Chart		$65.00	$75.00		$
All AV equipment is subject to cancellation due to high demands. You will be notified of any cancellations.					
				Equipment Total	$
				20% Install and Service Fee	$
				7% SALES TAX	$
				TOTAL	$

By signing and returning this form, customer agrees to all terms and conditions printed on this form and related documents. The PBCCC reserves the right to correct orders that have been figured incorrectly. Tax rates are subject to change without notice.

Signature:_____Date:_____

____Visa ____MasterCard ____American Express ____Check Payable To: Palm Beach County Convention Center

Account No:_____|_____|_____
Exp. Date (MM/YY) Verification Code

Cardholder Name (Please Print)

Authorized Signature*:

Credit Card Billing Address:

City/State/Zip:

*** I ALSO AUTHORIZE CHARGING ANY UNPAID BALANCES TO MY CREDIT CARD. SEE REVERSE SIDE FOR PAYMENT TERMS AND CONDITIONS**

Palm Beach County Convention Center Data & Telecom Terms and Conditions

Payment:
The Palm Beach County Convention Center (PBCCC) must receive payment in full with your order at lease fourteen (14) days prior to the first scheduled show date. Orders received less than fourteen (14) days in advanced or without full payment will not receive the advanced rate, regardless of date of receipt from Show Management. Unpaid orders will NOT be installed. PBCCC accepts Visa, MasterCard, American Express and Checks.

Any additions or changes to your order, advanced or on-site, will require full payment before installation. Any Long Distance charges or replacement of damaged or missing equipment will be billed after the end of the event.

Rates and Labor Charges:

1. These rates only cover bringing service to your booth in the most convenient manner.
2. Rates do NOT include connecting equipment to provided services.
3. Special Placement or relocation of service will require labor charge.
4. Late or On-Site Orders: We can NOT guarantee service will be operable by the open of the show. Installation during show hours may require Show Management approval. No Discounts will be given.
5. All Prices are based on current rates and are subject to change without notice.

Installation, Disconnection and use of Service:

1. Orders paid in Full will be processed and installation completed in order of receipt whenever possible. Earliest orders usually receive highest priority
2. All Equipment provided will remain the property of the PBCCC and shall be disconnected and removed by out staff only. The exhibitor is responsible for replacement and or repair costs and all damages to equipment during the rental period. The rental period is from installation thought removal.

Please contact Exhibitor services via telephone or on-site at the exhibitor services booth for more information and a price quotation for any services you may need out IT dept to perform for you.

Cancellation Policy:

- If cancelled before installation and more that six (6) days prior to 1st show date = 90% REFUND
- If cancelled before installation but six (6) days or less prior to 1st show date = 50% REFUND
- If cancelled AFTER the service has been installed = NO REFUND!

Legal Notice: The PBCCC is not responsible for damage to personal equipment and/or personal injury due to the misuse of provided services, Any tampering with AV equipment (Included, but not limited to) utility floor boxes, cabling, or rented equipment at any time may result in the disconnection of services and/or additional charges. The PBCCC can not be held responsible for any injuries or damages that may occur as a result of this tampering.

Mechanical

THE PALM BEACHES
PALM BEACH COUNTY
CONVENTION CENTER

Return Form To:
650 Okeechobee Blvd.
West Palm Beach, FL. 33401
Attn: Exhibitor Services

Phone: 561-366-3000
Fax: 561-366-3023
Email: exhibitorservices@
pbconventioncenter.com

To receive advance rate, orders and full payment must be postmarked 14 days prior to the first scheduled show date.

Event Name:				**Booth #**	
Exhibiting Company:			**Dates - From:**		**To:**
Address:			**Ordered By:**		
City:	**State:**	**Zip Code:**	**E-Mail:**		
Phone:		**Cell:**	**Fax:**		
Service Descriptions			**Quantity**	**14 Day Advance Rate**	**Show Rate**	**Total**
Water Service						
Run of Show Connection (1/2' or 3/4') or One Time Water Fill and Drain						
0 - 200 gallons				$80.00	$120.00	$
201 - 500 gallons				$105.00	$160.00	$
501 - 999 gallons				$195.00	$230.00	$
1,000 gallons or more				Call for Quote		$
Compressed Air Service						
Exhibitor shall supply drier or regulator for critical applications. Price is for service to one [1] exhibit.						
First Connection, up to 1/2'				$200.00	$260.00	$
Each Additional Connection				$110.00	$143.00	$
Special fittings or connectors may result in additional charges.						$
					SUB TOTAL	$
					7% SALES TAX	$
Labor						
$70.00 per hour, one hour minimum				$70.00	$70.00	$
					TOTAL	$
Special Instructions:						

Prices listed are for the entire show.

By signing and returning this form, customer agrees to all terms and conditions printed on this form and related documents. The PBCCC reserves the right to correct orders that have been figured incorrectly. Tax rates are subject to change without notice.

Signature:_____Date:_____

____Visa ____MasterCard ____American Express ____Check Payable To: Palm Beach County Convention Center

Account No:_____|_____|_____
Exp. Date (MM/YY) Verification Code

Cardholder Name (Please Print)

Authorized Signature*:

Credit Card Billing Address:

City/State/Zip:

*** I ALSO AUTHORIZE CHARGING ANY UNPAID BALANCES TO MY CREDIT CARD. SEE REVERSE SIDE FOR PAYMENT TERMS AND CONDITIONS.**

Palm Beach County Convention Center Mechanical Services Terms and Conditions

Payment:
The Palm Beach County Convention Center (PBCCC) must receive payment in full with your order at lease fourteen (14) days prior to the first scheduled show date. Orders received less than fourteen (14) days in advanced or without full payment will not receive the advanced rate, regardless of date of receipt from Show Management. Unpaid orders will NOT be installed. PBCCC accepts Visa, MasterCard, American Express and Checks.

Any additions or changes to your order, advanced or on-site, will require full payment before installation. Any additional charges for damaged or missing equipment will be billed after the end of the event.

Rates and Labor Charges:

1. These rates only cover bringing service to your booth in the most convenient manner.
2. Rates do NOT include connecting equipment to provided services.
3. Special Placement or relocation of service will require labor charge.
   Contact Exhibitor Services, at top of Order Form, to order special placement of service.
4. Late or On-Site Orders: We can NOT guarantee service will be operable by the open of the show. Installation during show hours may require Show Management approval. No Discounts will be given
5. All Prices are based on current rates and are subject to change without notice

Installation, Disconnection and use of Service:

1. Orders paid in Full will be processed and installation completed in order of receipt whenever possible. earliest orders usually receive highest priority
2. All Equipment provided will remain the property of the PBCCC and shall be disconnected and removed by out staff only. The exhibitor is responsible for replacement and or repair costs and all damages to equipment during the rental period. The rental period is from installation thought removal.
3. Guidelines of Service Connections: ONLY PBCCC engineers will make service connections. Service that crosses aisles will not be installed unless approved by Show Management and Event Management.
4. Equipment: All equipment must comply with Federal, State and local Safety Codes. The Exhibitor is responsible for supplying necessary regulator, conditioner or the like, where applications require critical regulation of pressure or moisture. All equipment must be properly labeled with appropriate information regarding pressure, flow, capacity, rate-of-fill and/or other factors pertaining to safety.
5. Attention: Tanks, drums, barrels and other containers requiring water fill/drain above 30 gallons must be filled and drained by PBCCC Engineering Department and are subject to a labor charge. Containers that show signs of leakage will not be filled and those which are found to be leading during an event may be drained without prior notice, at the discretion of the Engineering Supervisor because of safety concerns.

Please contact Exhibitor services via the information found at the top of this order form to inquire about availability of specialized services and price quotation.

Cancellation Policy:

- If cancelled before installation and more that six (6) days prior to 1st show date = 90% REFUND
- If cancelled before installation but six (6) days or less prior to 1st show date = 50% REFUND
- If cancelled AFTER the service has been installed = NO REFUND!

Legal Notice: We cannot accept responsibility for pressure fluctuation due to temporary conditions beyond our control. For your protection, we advise installing appropriate regulators on any connection requiring critical control of pressure, moisture content and the like. We will not be responsible for damage or loss to any equipment or components or injury to any person caused by unauthorized installation, connection to service or interconnection of any equipment by person other than the PBCCC Engineering Department.

Revised 10/5/2015

2019
TRADE SHOW
FURNISHINGS

KIT CATALOG

excel®
Decorators, Inc.
convention
& exposition services

2700

BLANC

Blanc Sofa
Bright White Leather
75″W x 35″D x 35″H

Blanc Loveseat
Bright White Leather
54″W x 35″D x 35″H

Blanc Chair
Bright White Leather
33″W x 35″D x 35″H

Blanc Bench Ottoman
Bright White Leather
48″W x 24″D x 18″H

Blanc Cube Ottoman
Bright White Leather
17″Square x 17″H

WHISPER

Whisper Sofa
White Leather
87″W x 37″D x 35″H

Whisper Loveseat
White Leather
61″W x 37″D x 35″H

Whisper Chair
White Leather
35″W x 37″D x 35″H

WHISPER

Whisper Bench Ottoman
White Leather
60″W x 24″D x 17″H

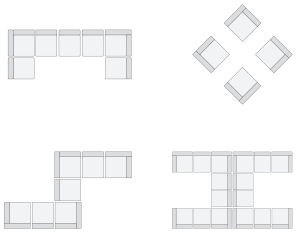
Whisper Square Ottoman
White Leather
40″Square x 17″H

Whisper Round Ottoman
White Leather
46″Round x 17″H

FUNCTION
Modular Seating Collection

Function Armless Chair
White Leather
28″Square x 29″H

Function Corner
White Leather
28″Square x 29″H



CONTINENTAL
Modular Seating Collection

Continental Curved Loveseat
White Leather
82″W x 34″D x 31″H

Continental Reverse Curved Loveseat
White Leather
72″W x 34″D x 31″H

Continental Wedge Ottoman
White Leather
30″W x 34″D x 19″H

CONTINENTAL

Modular Seating Collection

Continental Curved Bench
White Leather
70″W x 26″D x 19″H

Continental Half Moon Ottoman
White Leather
33″W x 19″D x 19″H

SOPHISTICATION

Modular Seating Collection

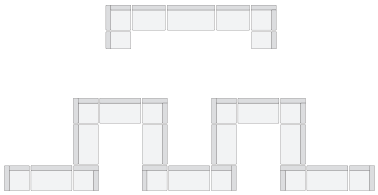
Sophistication Sofa
White Leather
72″W x 31″D x 48″H

Sophistication Loveseat
White Leather
48″W x 31″D x 48″H

Sophistication Chair
White Leather
24″W x 31″D x 48″H

Sophistication Corner
White Leather
31″Square x 48″H

Sophistication Ottoman
White Leather
31″Square x 19″H

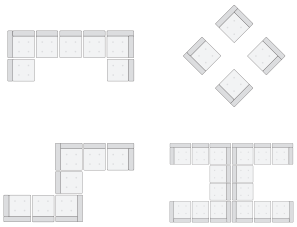


BOCA

Modular Seating Collection

Boca Corner
Black Leather
22″W x 27″D x 30″H

Boca Armless
Black Leather
27″Square x 30″H



METRO

Metro Sofa
Black Leather
85″W x 35″D x 35″H

Metro Loveseat
Black Leather
60″W x 35″D x 35″H

Metro Chair
Black Leather
35″Square x 35″H

Metro Square Ottoman
Black Leather
40″Square x 17″H

Metro Bench Ottoman
Black Leather
60″W x 24″D x 17″H

SUAVE MIDNIGHT

Suave Midnight Sofa
Midnight Suede
77″W x 36″D x 33″H

Suave Midnight Loveseat
Midnight Suede
54″W x 36″D x 33″H

Suave Midnight Chair
Midnight Suede
32″W x 36″D x 33″H

GRAMMERCY
Modular Seating Collection

Grammercy Sofa
Charcoal Leather
82″W x 36″D x 36″H

Grammercy Loveseat
Charcoal Leather
57″W x 36″D x 36″H

Grammercy Chair
Charcoal Leather
28″W x 36″D x 36″H

Grammercy Corner
Charcoal Leather
36″Square x 36″H

Grammercy Round Ottoman
Charcoal Leather
46″Round x 17″H

Grammercy Square Ottoman
Charcoal Leather
40″Square x 17″H
Also Available in Bench Ottoman
60″W x 24″D x 17″H

PARMA

Parma Sofa
Brown Leather
79″W x 37″D x 36″H

Parma Loveseat
Brown Leather
56″W x 37″D x 36″H

Parma Chair
Brown Leather
33″W x 37″D x 36″H

Parma Bench Ottoman
Brown Leather
60″W x 24″D x 17″H

MONTANA MOCHA

Montana Mocha Sofa
Mocha Tan Fabric
79″W x 35″D x 34″H

Montana Mocha Loveseat
Mocha Tan Fabric
57″W x 35″D x 34″H

Montana Mocha Chair
Mocha Tan Fabric
35″Square x 34″H

MADISON

Madison Sofa
Tan Fabric
86″W x 34″D x 34″H

Madison Chair
Tan Fabric
33″W x 34″D x 34″H

Madison Sky Bench
Teal Fabric
48″W x 24″D x 17″H

Madison Ottoman - Willow
Green Fabric
24″Square x 17″H

Madison Ottoman - Sand Dollar
Tan Fabric
24″Square x 17″H

Madison Ottoman - Apricot
Orange Fabric
24″Square x 17″H

Madison Ottoman - Sunflower
Yellow Fabric
24″Square x 17″H

CHANDLER

Chandler Sofa
Red Leather
76″W x 37″D x 35″H

Chandler Loveseat
Red Leather
53″W x 37″D x 35″H

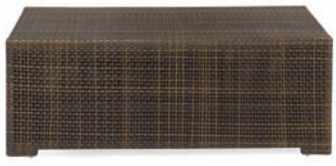
Chandler Chair
Red Leather
31″W x 37″D x 35″H

Chandler Bench Ottoman
Red Leather
60″W x 24″D x 17″H

EVOKE

Evoke Sofa
Coffee Resin Frame with Tan Cushions
81″W x 35″D x 27″H

Evoke Chair
Coffee Resin Frame with Tan Cushions
33″W x 35″D x 27″H



Evoke Cocktail Table
Coffee Resin Frame
48″W x 24″D x 18″H

EVOKE

Evoke End Table
Coffee Resin Frame
24″W x 28″D x 25″H

Evoke Cube Table
Coffee Resin Frame
18″Square x 18″H

STAGE CHAIRS

Midnight Stage Chair
Midnight Microfiber
25″L x 26″D x 37″H

Chamois Stage Chair
Beige Microfiber
25″L x 26″D x 37″H

Buckskin Stage Chair
Tan Microfiber
25″L x 26″D x 37″H

Empire Chair
■ Black Leather
□ White Leather
28″L x 32″D x 32″H

Ibizia Chair
■ Black Leather
□ White Leather
31″L x 35″D x 32″H

Tulip Chair
Black Fabric/Tilt Back/Caster Feet
27″L x 26″D x 35″H

STAGE CHAIRS

Monarch Chair
Bright White Leather
28"Square x 30"H

OTTOMANS & BENCHES

Curved Bench
Continental White Leather
70"W x 26"D x 19"H

Square Ottoman
- Metro Black Leather
- Whisper White Leather
- Grammercy Charcoal Leather

40"Square x 17"H

Bench Ottoman
- Metro Black Leather
- Whisper White Leather
- Chandler Red Leather
- Grammercy Charcoal Leather
- Parma Brown Leather

60"W x 24"D x 17"H

Essentials Storage Ottoman
White Leather with Locking Mechanism
48"W x 24"D x 20"H
Lock Not Included

Round Ottoman
- Grammercy Charcoal Leather
- Whisper White Leather

46"Round x 17"H

1/4 Round Ottoman
- Grammercy Charcoal Leather
- Whisper White Leather

34"W x 19"D x 17"H

OTTOMANS & BENCHES

Madison Sky Bench
Teal Fabric
48"W x 24"D x 17"H

Madison Ottomans
Left to Right: Willow, Sand Dollar, Apricot, Sunflower
24"Square x 17"H

BANQUETTES

Essentials Banquette
White Leather
60"Round x 48"H (2 Pieces)

Whisper Banquette
White Leather
59"Round x 38"H (2 Pieces)

Grammercy Banquette
Charcoal Leather
59"Round x 38"H (2 Pieces)

TURNING BEDS

Essentials Turning Bed
White Leather
96"W x 48"D x 36"H

CUBE OTTOMANS

Regency Cube Ottomans

From left to right: Orange Fabric, Teal Fabric, Ruby Fabric, Camel Fabric, Apple Fabric, Fuchsia Fabric
18"Square x 18"H

Cube Ottomans

From left to right: Blanc Bright White Leather (17"Square x 17"H), Whisper White Leather,
Metro Black Leather, Red Vinyl, Green Vinyl, Blue Vinyl, Purple Vinyl
18"Square x 18"H

CHARGED

Essentials Turning Bed - Charged

White Leather
96"W x 48"D x 25"H

**White slip cover available for black charging unit.*
**Maximum of 1 bed per power source.*

Boca Corner - Charged

Bright White Leather
27"Square x 30"H

**Maximum of 4 daisy linked together per power source.*

Boca Chair - Charged

Bright White Leather
22"W x 27"D x 30"H

**Maximum of 4 daisy linked together per power source.*

CHARGED

Aspen Bar Table - Charged
White / Brushed Steel
72"W x 26"D x 42"H
**Maximum of 1 table per power source.*

Aspen Cocktail Table - Charged
White / Brushed Steel
48"W x 24"D x 18"H
**Maximum of 1 table per power source.*

White Conference Table - Charged
White
96"W x 43"D x 30"H
**Maximum of 1 table per power source.*

Patrice Table Chair - Charged
Bright White Leather
28"W x 31"D x 31"H
**Maximum of 6 daisy linked together per power source.*

Lincoln Bench - Charged
Bright White Leather
59"W x 39"D x 17"H
**Maximum of 3 daisy linked together per power source.*

OCCASIONAL TABLES

Tribeca Tables
End Table Wood/Black
24"W x 28"D x 22"H
Console Table Wood/Black
48"W x 18"D x 30"H
Cocktail Table Wood/Black
48"W x 28"D x 19"H

Harmony Tables
End Table Wood/Espresso
24"Round x 22"H
Console Table Wood/Espresso
52"W x 18"D x 30"H
Cocktail Table Wood/Espresso
51"W x 28"D x 18"H

Novel Tables
End Table Satin Steel
15"Square x 16"H
Cocktail Table Satin Steel
46"W x 15"D x 16"H

OCCASIONAL TABLES

Aria Tables Red
End Table Red/Brushed Steel
24″W x 20″D x 22″H
Cocktail Table Red/Brushed Steel
44″W x 20″D x 18″H

Aria Tables Green
End Table Green/Brushed Steel
24″W x 20″D x 22″H
Cocktail Table Green/Brushed Steel
44″W x 20″D x 18″H

Aria Tables Blue
End Table Blue/Brushed Steel
24″W x 20″D x 22″H
Cocktail Table Blue/Brushed Steel
44″W x 20″D x 18″H

Aria Tables Purple
End Table Purple/Brushed Steel
24″W x 20″D x 22″H
Cocktail Table Purple/Brushed Steel
44″W x 20″D x 18″H

Aria Tables White
End Table White/Brushed Steel
24″W x 20″D x 22″H
Console Table White/Brushed Steel
44″W x 20″D x 30″H
Cocktail Table White/Brushed Steel
44″W x 20″D x 18″H

Aria Tables Charcoal
End Table Storm Grey/Brushed Steel
24″W x 20″H x 22″H
Console Table Storm Grey/Brushed Steel
44″W x 20″D x 30″H
Cocktail Table Storm Grey/Brushed Steel
44″W x 20″D x 18″H

Fuze Tables
End Table Chrome/Zebrawood Laminate
24″Square x 23″H
Console Table Chrome/Zebrawood Laminate
60″W x 16″D x 34″H
Cocktail Table Chrome/Zebrawood Laminate
40″Square x 16″H

London Tables
End Table Chrome/Marble
24″Square x 23″H
Console Table Chrome/Marble
60″W x 16″D x 34″H
Cocktail Table Chrome/Marble
40″Square x 16″H

Brooklyn Tables
End Table Square - Chrome
22″Square x 20″H
End Table Round - Chrome
20″Round x 20″H
Cocktail Table Rectangle - Chrome
42″W x 24″D x 16″H
Cocktail Table Round - Chrome
30″Round x 16″H

OCCASIONAL TABLES

Vivid Tables
End Table - Smoked Powder Coat Finish
26"Square x 21"H
Console Table - Smoked Powder Coat Finish
50"W x 24"D x 30"H
Cocktail Table - Smoked Powder Coat Finish
50"W x 24"D x 16"H

Club Tables
End Table
44"W x 22"D x 18"H
Cocktail Table
22"Square x 18"H
(Includes built in Wireless LED Lighting)

Rose Table
17"Round x 17"H

Zanzibar Table
17"Square

Cube End Tables
■ Black 24"
□ White 24"
24"Square x 21"H

Cube Cocktail Tables
■ Black 24"
□ White 24"
24"Square x 16"H

Phoebe Tables
From left to right: Yellow, Lime Green, Rose, Gold, Teal
17"Round x 22"H

Hylton Tablet Table
White/Brushed Steel
18"W x 12"D x 28"H

BARS & BAR BACKS

VIP Glow Bar 6'
Frosted Plexi with Built-in Wireless LED Kit
72"W x 24"D x 42"H(Bar)
13"D x 18"H (Shelf)
*Includes remote control

VIP Glow Bar 4'
Frosted Plexi with Built-in Wireless LED Kit
48"W x 24"D x 42"H(Bar)
13"D x 18"H (Shelf)
*Includes remote control

Agile Bar
■ Black with 2 shelves in back
□ White with 2 shelves in back
48"W x 16"D x 42"H

Blox Bar Back
Walnut/Brushed Metal
30"W x 16"D x 86"H
Please Inquire About Shelf Dimensions

Piazza Bar Back
■ Black
□ White
44"W x 12"D x 79"H
13"W x 14"H (Inside Shelf)

BAR STOOLS

Vienna Stool
- Gray Acrylic
- Orange Acrylic
- Teal Acrylic

17″Square x 39″H

Criss Cross Bar Stool
- Espresso Leather
- White Leather

15″W x 19″D x 41″H

Escape Stool

Natural Maple
16″Square x 41″H

Silk Back Bar Stool
- Black
- White
- Blue
- Green
- Purple
- Red

17″W x 18″D x 42″H

Euro Bar Stool

Black
22″W x 24″D x 42″H

Hourglass Bar Stool
- Black
- White

18″W x 20″D x 43″H

Equino Stool
- Black
- White

15″W x 13″D x 35″H

BAR STOOLS

Nexus Stool
White
19″W x 20″D x 44″H

Clara Stool
White
17″W x 21″D x 41″H

Marcus Bar Stool
Steel
17″Square (at footbase) x 29″H

Regal Stool
Brown Leather
19″W x 24″D x 45″H

Caprice Stool
Black Fabric
25″W x 26″D x 44″H

Sonic Stool
Black
22″W x 23″D x 42″H

CAFE CHAIRS

Vienna Chair
- Gray Acrylic
- Orange Acrylic
- Teal Acrylic

21″Square x 32″H

Silk Back Chair
- Black
- White
- Blue
- Green
- Purple
- Red

17″W x 18″D x 34″H

CAFE CHAIRS

Nexus Chair
White
19″W x 22″D x 32″H

Clara Chair
White
18″W x 21″D x 34″H

Leslie Chair
White
17″W x 21″D x 31″H

Criss Cross Chair
■ Espresso Leather
□ White Leather
17″W x 21″D x 35″H

Elio Chair
Steel
17″Square x 33″H

Caprice Chair
Black
25″W x 24″D x 32″H

Comet Chair
Black
23″W x 22″D x 32″H (With Arms)
19″W x 22″D x 32″H (Without Arms)

Regal Dining Chair
Brown Leather
19″W x 23″D x 38″H

Sonic Chair
Black
20″W x 21″D x 32″H

CAFE CHAIRS

Escape Chair
Natural Maple
17″W x 16″D x 32″H

BAR TABLES

Euro Bar Table
Black/Black 30″
30″Round x 42″H
Black/Black 36″
36″Round x 42″H

Silk Bar Table
Black/Chrome 30″
30″Round x 42″H
Black/Chrome 36″
36″Round x 42″H

City Bar Table
Maple/Black 30″
30″Round x 42″H
Maple/Black 36″
36″Round x 42″H

Park Ave Bar Table
Maple/Chrome 30″
30″Round x 42″H
Maple/Chrome 36″
36″Round x 42″H

Summit Bar Table
White/Black 30″
30″Round x 42″H
White/Black 36″
36″Round x 42″H

Blanco Round Bar Table
White/Chrome 30″
30″Round x 42″H
White/Chrome 36″
36″Round x 42″H

BAR TABLES

Fuze Bar Table
Zebrawood Laminate/Chrome
36"Square x 42"H

Blanco Square Bar Table
White/Chrome
24"Square x 42"H

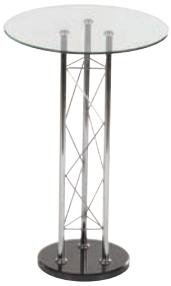
Blanco Rectangle Bar Table
White/Chrome
72"W x 24"D x 42"H

Spectrum Bar Table Red
Red/Chrome
24"Square x 42"H

Spectrum Bar Table Blue
Blue/Chrome
24"Square x 42"H

Spectrum Bar Table Purple
Purple/Chrome
24"Square x 42"H

Spectrum Bar Table Green
Green/Chrome
24"Square x 42"H



Chardonnay Bar Table
Clear Glass/Chrome
31"Round x 42"H

Zinc Bar Table
Chrome
24"Round x 42"H

BAR TABLES

Aspen Bar Table
White/Brushed Steel
72"W x 26"D x 42"H

CAFÉ TABLES

Euro Café Table
Black/Black 30"
30"Round x 30"H
Black/Black 36"
36"Round x 30"H

Silk Café Table
Black/Chrome 30"
30"Round x 30"H
Black/Chrome 36"
36"Round x 30"H

Park Ave Café Table
Maple/Chrome 30"
30"Round x 30"H
Maple/Chrome 36"
36"Round x 30"H

City Café Table
Maple/Black 30"
30"Round x 30"H
Maple/Black 36"
36"Round x 30"H

Summit Café Table
White/Black 30"
30"Round x 30"H
White/Black 36"
36"Round x 30"H

Blanco Café Table
White/Chrome 30"
30"Round x 30"H
White/Chrome 36"
36"Round x 30"H

CAFÉ TABLES

Fuze Café Table
Zebrawood Laminate/Chrome
36"Square x 30"H

Blanco Square Café Table
White/Chrome Rectangle
24"Square x 30"H

Blanco Rectangle Café Table
White/Chrome Rectangle
72"W x 24"D x 30"H

Spectrum Café Table Red
Red/Chrome
24"Square x 30"H

Spectrum Café Table Blue
Blue/Chrome
24"Square x 30"H

Spectrum Café Table Purple
Purple/Chrome
24"Square x 30"H

Spectrum Café Table Green
Green/Chrome
24"Square x 30"H

Aspen Dining Table
White/Brushed Steel
72"W x 30"D x 30"H

Brio Dining Table
Reclaimed Grey Stone Finish/Brushed Bronze
96"W x 48"D x 30"H

OFFICE SEATING

Tamiri High Back Chair
Black Leather
25″W x 27″D x 45″H

Tamiri Mid Back Chair
Black Leather
25″W x 27″D x 39″H

Tamiri Guest Chair
Black Leather
25″W x 27″D x 37″H

Accord Chair
■ Black
□ White
25″Square x 44″H

Goal Task Chair
Black
25″W x 24″D x 39″H

Goal Task Chair Armless
Black
21″W x 24″D x 39″H

OFFICE SEATING

Enterprise High Back Conference Chair
Black Fabric
25″W x 27″D x 45″H

Enterprise Mid Back Conference Chair
Black Fabric
24″W x 26″D x 39″H

Enterprise Guest Chair
Black Fabric
25″W x 27″D x 37″H

Goal Drafting Stool
Black
25″W x 24″D x 48″H

Goal Drafting Stool Armless
Black
21″W x 24″D x 48″H

CONFERENCE TABLES

Conference Table Round
- Black
- Mahogany

42″Round x 29″H

Conference Table Rectangle

Black 6′	Black 8′
Mahogany 6′	Mahogany 8′
Maple 6′	Maple 8′
White 6′	White 8′
72″W x 36″D x 30″H	96″W x 48″D x 30″H

OFFICE FURNITURE

Computer Kiosk
■ Black
□ White
24″Square x 42″H

Computer Counter
Graphite
48″W x 24″D x 42″H

Computer Desk
Graphite
48″W x 24″D x 29″H

5 Shelf Bookcase
■ Black
■ Mahogany
36″W x 12″D x 72″H

Black Credenza
Black
60″W x 20″D x 29″H

Black Double Pedestal Desk
Black
60″W x 30″D x 29″H

Genoa Storage Credenza
Mahogany 2 Filing Cabinets
2-Drawers-Inside Shelves
66″W x 20″D x 29″H

Genoa Kneespace Credenza
Mahogany 2 Filing Cabinets/2-Drawers
66″W x 20″D x 29″H

Genoa Executive Desk
Mahogany Double Pedestal-Locking Drawers
72″W x 36″D x 29″H

OFFICE FURNITURE

Vivid Café Table Square
Clear Glass/Smoked Powder Coat Finish
42″Square x 30″H

Vivid Café Table Rectangle
Clear Glass/Smoked Powder Coat Finish
60″W x 36″D x 30″H

Brooklyn Rectangle Dining Table
Clear Glass/Chrome
60″W x 36″D x 30″H

Brooklyn Round Dining Table
Clear Glass/Chrome
42″Round x 30″H

Aspen Dining Table
White/Brushed Steel
72″W x 30″D x 30″H

Brio Dining Table
Reclaimed Grey Stone Finish/Brushed Bronze
96″W x 48″D x 30″H

METAL FILE & STORAGE CABINETS

2-Drawer File
Black Letter
15"W x 25"D x 29"H
Black Legal
18"W x 25"D x 29"H

4-Drawer File
Black Letter
15"W x 25"D x 52"H
Black Legal
18"W x 25"D x 52"H

2-Drawer Lateral File
Black (Pictured)
36"W x 18"D x 27"H
Black (Not Pictured)
36"W x 20"D x 29"H

4-Drawer Lateral File
Black
36"W x 18"D x 54"H

Storage Cabinet
Black
36"W x 18"D x 72"H

PEDESTALS

Display Pedestals 42″

■ Black
14″Square x 42″H
■ Black
24″Square x 42″H
■ Black
18″Square x 42″H
□ White
14″Square x 42″H

Display Pedestals 36″

■ Black
14″Square x 36″H
■ Black
24″Square x 36″H
□ White
14″Square x 36″H
□ White
24″Square x 36″H

Display Pedestals 30″

■ Black
14″Square x 30″H
■ Black
24″Square x 30″H
■ Black
18″Square x 30″H
□ White
14″Square x 30″H

Locking Pedestal

■ Black
□ White
24″Square x 42″H

Fuze Pedestal

Zebrawood Laminate/Chrome
16″Square x 44″H

London Pedestal

Marble/Chrome
16″Square x 44″H

MISCELLANEOUS ITEMS

Stanchion
Chrome
41"H

Stanchion Rope
Red Velour
6'L

Nero Literature Rack
Black
15"W x 12"D x 54"H

Argento Literature Rack
Aluminum
15"W x 12"D x 54"H

Alto Literature Rack
Black/Metal
11"W x 10"D x 57"H

Compact Refrigerator
White 4 Cu Ft
21"W x 22"D x 32"H

iPad® Stand
■ Black
□ Silver
14"W x 42"H
(Fits 2nd, 3rd, or 4th iPad® generations. Can be positioned in portrait or landscape views.)

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LIGHTING

Brushed Steel Lamps
Table Lamp White/Steel
26″H
Floor Lamp White/Steel
66″H

Brushed Nickel Lamps
Table Lamp White/Nickel
29″H
Floor Lamp White/Nickel
60″H

Rubbed Bronze Lamps
Table Lamp White/Bronze
28″H
Floor Lamp White/Bronze
60″H

Brushed Steel Lamps
Table Lamp Red/Steel
26″H
Floor Lamp Red/Steel
66″H

Neutrino Floor Lamp
Steel
67″H

DESIGN YOUR BOOTH SPACE ***YOUR WAY***

10x20 Booth Footprint

Boca Chair - Charged • Brooklyn Round Cocktail Table • Phoebe Table - Lime Green
Aspen Bar Table - Charged • Silk Back Stool - Green

10x10 Booth Footprint

Madison Chair • Madison Bench - Apricot
Phoebe Table - Hazelnut • Blox Bar Back

10x10 Booth Footprint

Patrice Tablet Chair - Charged • Brooklyn Round End Table
Equino Stool - Black • Chardonnay Bar Table

20x20 Booth Footprint

Grammercy Loveseats • Grammercy Corner • Brooklyn Round Cocktail Table • Monarch Chairs • Brooklyn Round End Table
Piazza Bar Back - Espresso • Silk Back Stools - Black • Aspen Bar Tables - Charged • 6′ VIP Bar