

What is a SIP?

A Sustaining Industry Partner (SIP) of the association shall be an industry, business, or organization that does not qualify as an individual school foodservice employee with a school district and is interested in furthering the programs of the association. Such as: food, technology, point of sale, apparel, equipment, consultant, etc.



Join Today

Membership is per company, not per individual.

Membership term follows the school year:
August 1 - July 31

Join by downloading, completing, and submitting the membership form to the FSNA office. Check or credit card payment must be provided to process membership.

OR

Join online with a credit card payment.



Lead the way with FSNA...

Need more information?

Contact:

2018 - 2019 SIP Representative

Vicki Marchesi
Affinity Group Paramount
vickimarchesi@pmgwins.com
(407) 401-3216

Or

Florida School Nutrition Association Inc.

Lorie Grooms
lgrooms@floridaschoolnutrition.org
(850) 878-1832

Additional info is posted on the FSNA website
www.floridaschoolnutrition.org
under the tab labeled "Members" and
"Sustaining Industry Partners" drop-down

"Like" us on Facebook



Florida School Nutrition Association, Inc.
124 Salem Court
Tallahassee, FL 32301

Updated June 2017

FSNA



*Serving Members to Better Serve Customers
Since 1950*

- Headquartered in Tallahassee, serving 67 counties in Florida with more than 3,500 members
- Affiliated nationally with the School Nutrition Association, with more than 51,000 members
- Devoted to enhancing students' health and well-being by promoting healthy school meals and sound nutritional education



**Sustaining Industry Partner (SIP)
Membership Info**



Membership Benefits

RECOGNITION

Website: Each member company is listed on the FSNA website under the tab: Members / Sustaining Industry Partners / List of Current SIP Members.

Exhibit Shows: Companies will receive a “SIP” sign that will hang in their exhibit booth and each employee will receive a “SIP” ribbon to affix to their name badge.

Publication: Member companies are listed in each quarterly magazine, *School Food in Florida*.



DISCOUNTS

Exhibit Shows: Discount on first booth purchased for the Annual Conference & Expo event held each Fall.



Membership Benefits

ACCESS

Website: Password protected webpage on FSNA website, featuring:

- Florida District Directors & Supervisors list with contact info
- Florida student enrollment info
- Florida purchasing profiles
- SIP Advisory Committee meeting minutes
- Past conference materials
- Membership renewal
- Ability to update membership contact info

Expo: Receive the Exhibitor Prospectus information one month prior to non-members, which allows for the selection of booth location, sponsorships, etc.

Publication & E-Newsletter: Keep up-to-date with a subscription to our quarterly magazine, *School Food in Florida*, via mail and weekly e-newsletter, *FSNA TidBits*, via email.

ADVANCE THE INDUSTRY

SIP Committee: Participate as an active member, so your voice is heard and carried back to the Board of Directors through the SIP Representative.

Serve: Have the opportunity to run for the Industry Representative, a voting member of the Board of Directors, and Industry Representative-Elect.

Vote: The SIP Representative is elected only by other SIP member companies.

Future Leaders Scholarship: \$50 of your membership directly funds an annual scholarship that allows for Florida school food service members to attend SNA's National Leadership Conference. The recipient is selected through an application process and will gain invaluable experience at this three-day training.

Florida School Food Service Foundation: \$50 of your membership is directed to the Foundation, which provides continuing education, scholarships, and grants to school food service employee members.

Dues



Total Membership per Company:
\$350.00

Membership Dues Breakdown:
General Membership dues = \$200
Florida School Food Service Foundation = \$50
Future Leaders Scholarship = \$50
SIP sponsored event = \$50

Deadline:

Companies may join throughout the year. To receive the exhibit booth discount, you must join at or before the time of purchasing a booth. There is not a prorated amount available, if joining for only a portion of the year.

*FSNA SIP dues are not deductible as a charitable contribution for federal tax purposes. \$50 goes to the Florida School Food Service Foundation and \$50 goes to fund the Future Leaders Scholarship through the Florida School Food Service Foundation – these portions are tax deductible as a charitable contribution.